

# We did Together we will make a difference



SRI LANKA ASSOCIATION OF PRINTERS



Together we will make a difference

ALONE WE CAN DO SO LITTLE: TOGETHER WE CAN DO SO MUCH. -HELEN KELLER

# Our Vision

The vision of the Association is to make Sri Lanka as the 'Printing Hub' in the Asian Region. In line with the purpose, the development of technical skills, know-how and the knowledge base, empowering a skillful labour force and an efficient management sector updated with the modern trends and technological advancement is the basic foundation been laid to be the Print Hub in the region.

# Our Mission

To enrich the passage and growth of the Printing, Packaging, Graphic & Media Industry in Sri Lanka through the empowerment of the Sri Lankan Printers to be sought after professionals in the global village equipped with the evolving technological advancements, skillful core competencies and talent for innovation creating modern trends to fulfill the aspiration of being the Print Hub in the



Green Printing Technologies, Innovation Lab, Knowledge Hub, Packaging & Logistics



# President's Message...



#### "Covid Covid Covid" was the buzz word

I would like to commence my message by thanking each member of the SLAP committee who stepped up and played their part to achieve the results set out before you in our Annual Report.

We the committee decided to take the bull by the horn so to speak, and step over covid and take advantage of covid by stepping on to a learning culture and expand the print market by going global. Whereby we took advantage of virtual platforms and concentrated on government lobbying which brought in amazing achievements

As we came together to rebuild and renew, the committee members were stretched to the limit to deliver in the shortest possible time, to the highest quality. Strengths of our team arose to the occasion proving their ability to implement solutions

Below are the major achievements during my tenure as the president of the Sri Lanka Association of Printers and I must say that I enjoyed being a part of each and every one of them. It was very challenging and yet an exhilarating experience.

- » 5% Growth in Exports in printing year on year
- » Training program every month
- » Double taxation benefit on commercial printing to the customers
- » Negotiating printing as an essential service
- » Adviser to the Ministry of Industries, Education Department,
- » Board member of the employers' federation
- » Member of the governing body of Sri Lanka Institute of packaging
- » Joining force with MARCOM to lobby together

The executive committee members were extremely conscious that our decisions impact the Industry and future generations while being committed to steer the association through the stresses and precariousness of the present, with a commitment to ensure it is geared to perform in a world that has reset.

In conclusion, on behalf of the executive committee of the Sri Lanka Association of Printers, I thank all our members for the support extended to the association and I also wish to thank the committee members and staff of the association for their unstinted commitment and cooperation throughout, and in particular, during this unprecedented challenging period.

Delan F. Silva President

Sri Lanka Association of Printers

# SLAP Executive Committee 2020-2021



President Mr. Delan Silva



Immidiate Past President Mr. Ranjith Fernando



Gen. Secretary Mr. Peter Deckker



Treasurer
Mr. Selvam Kethees



2nd Vice President Mr. Danstan Abyaruwan



Committee Member Mr. Viraj Jayasooriya



Committee Member Mr. Anil Kariyawasam



Committee Member Mr. D. G. G. Yapa



Committee Member Mr. P. H. J. Wasantha K. Bandara

## SLAP Executive Committee 2020-2021



Committee Member Mr. Hansala Samat



Committee Member Mr. Udaya Hettiarachchi



Committee Member Mr. Supem De Silva



Committee Member Mr. Prathab Naidu



Committee Member Mr. Himal Ariyasena



Committee Member Mr. Yasantha Sooriyapperuma



Committee Member Mr. Nishantha Perera

#### **Absent**

Mr. Janaka A Rathnakumara Mr. W Dilshan Fernando

Mr. Nidesh Kulatunga

# SLAP Executive Committee 2020-2021



# Our Past Presidents



Mr.M.D.A. Wijesinghe 1956-1957



Mr.Felix R.DE Zoysa 1957-1960 / 1962-1975



Mr.W.D.E Bastian 1961-1962



Mr .V. Thirunavukarasu 1976-1982



Mr.Nandasena Fernando 1983-1985



Mr. Nihal I Ranasinghe 1986-1989



Mr. S Dhesabandu 1989-1990



Mr.D.D.H.S. Wlckremaratne 1990-1992



Mr.S. Mahesa 1992-1995



Mr. M.W.karunarathna 1995-1996



Mr. Ranjith Gunarathna 1996-1997



Mr. Asoka T. Jayasinghe 1997-1999



Mr. C.R.Dias 1999-2000



Mr. Sathis Abeywickrama 2000-2002



Mr. C. J . Sumithrarachchi 2002-2004



Mr. Keerthi Gunawardane 2004-2006



Mr. Kosala Tillakeratne 2006-2008



Mr. D. Kulatunga 2008-2009



Ms.D. Weeraman 2009-2011



Mr.J. Sanjeev Mohan 2011-2013



Mr. Johnny Fernando 2013-2015

8



Mr. V. Kumaran 2015-2017



Mr. Ranjith Fernando 2017-2019

# General Secretary's Message



I would like to extend sincere greetings to the Executive Committee, Members of the printing fraternity, FESPA, SLPMA, EDB and Administration staff of SLAP with a profound sense of gratitude. Annual Report 2020/2021 gives me an opportunity to reflect, revive and refresh Sri Lanka Association of Printers' journey in the past year.

We are aware the current socio-economic scenario globally has affected the industry's rapid growth. However, despite the challenges during the past year or so, SLAP have managed to sustain and maintain its presence by initiating different activities like Breakfast with CEO Forum, Youth Forum, Seminars and Webinars related to the industry concerns such as 'Price hike in raw materials". In this case, I must thank President Mr. Delan Silva, for his continues effort to find avenues to generate revenue and for withstanding these difficult times. Special thanks are extended to all sponsors, who came forward to support the Association in numerous ways.

Having faced quite a bit of obstacles, we managed to publish two issues of the Sri Lanka Print Magazine yet been able to once again generate an income incurring the minimum costs.

I also would like to pen that the attendance, active participation and commitment of the Executive Committee was quite poor. In most occasions, we saw the same faces contributing and demonstrating their effectiveness in delivering the SLAP's vision. With utmost respect, I request all members to appoint an Executive Committee who genuinely contribute to SLAP vision by getting engaged in its activities to lift up the industry.

We, Sri Lanka Association of Printers, will remain faithful to its vision of the efficiency, inclusive growth, industry reliance and welfare of the printing fraternity and leverage the strengths of the SLAP member institutions that have rich and diverse knowledge, expertise and best practices to enhance the printing industry in the global platforms.

As the closing line, I would like to ask each member of SLAP to pat themselves, for making through a difficult phase in life, in business and in general this far. For that each one of us needs to continue holding up our heads up, and work towards a mutually benefitted industry that can indulge discipline, commitment, innovation, profit and recognition.

Last but not least, 'Remember, an industry that feeds you is an industry worth fighting for'.

Peter Deckker
General Secretary
Sri Lanka Association of Printers

# **Event Diary**

#### June 2020

◆ The 60th Annual General Meeting of the Sri Lanka Association of Printers was held on 26th June 2020 at the Premises of Sri Lanka Association of Printers, No. 21, Mulleriyawa Road, Thalahena, Malabe.

#### **July 2020**

- ♦ SLAP initiated action to submit the constraints encountered by solvent importers in the printing and packaging industry, to the Ministry of Industries and Supply Chain Management. In response, Additional Secretary convened a meeting of all stakeholders and on 2nd July 2020 and most of the issues were sorted out.
- ♦ Certain clauses in Imports and Exports (Control) Regulations No. 3 of 2020 had adversely affected Importers under Temporary Import & Export Processing Scheme (TIEP). SLAP presented the facts to the Secretary, Ministry of Finance, Economy and Policy Development and requested to make the necessary amendments to the regulations
- ♦ The MarCom Collective a group of professionals in the Marketing and Communication Industry, which includes Printing Industry launched a survey to obtain data to estimate the overall value of the industry, including printing and members of SLAP were invited to participate in the survey.
- ♦ Vocational Training Authority (VTA) initiated action to form a Sector Council and Industrial Forum for Printing and Packaging Industry and President of SLAP Mr. Delan Silva and Treasurer Mr. Selvam Kethees attended the inaugural meeting held on 10th July 2020 at VTA.
- ♦ A virtual seminar for the members of the SLAP was held on 25th July 2020 and Mr. Mahesh Yogarajan, a well-known Financial Consultant conducted the seminar on Financial Management aspect.
- ♦ Sri Lanka High Commission in Dhaka, Bangladesh through EDB informed the market opportunities available in niche markets for print products from Sri Lanka and several printers submitted their company profiles for consideration.

#### August 2020

- Memorandum of Understanding (MOU) between Employers' Federation of Ceylon (EFC) and Sri Lanka Association of Printers (SLAP) was signed on 14th day of August 2020, bringing mutual benefits to both EFC and SLAP.
- ♦ Sri Lanka Institute of Packaging (SLIP) extended an invitation to SLAP to join hands to hold Sri Lanka Print 2020 Exhibition & LANKAPACK 2020 on 8th, 9th & 10th of October 2020.
- Brainstorming Session of ExCo members was held on 19th August 2020 at SLAP premises to discuss and formulate the plans to conduct awareness program's focusing on establishing the Quality Management System in member companies.
- ♦ A virtual seminar for the members of the SLAP was held on 22nd August 2020 and Mr. Adrian Ferdinand conducted the seminar focusing the topic 'Price Vs Quality Negotiation Skills'
- ♦ Sri Lanka High Commission in Singapore through EDB arranged virtual B2B meeting for potential educational & stationery manufacturers in Sri Lanka.
- ♦ Sri Lanka Export Development Board in collaboration with Sri Lanka High Commission in Singapore arranged PrintPack+Sign 2020 Virtual Exhibition in Singapore from 28-30 October 2020. The details were circulated among members of SLAP in August 2020 calling applications.
- Sri Lanka Export Development Board in collaboration with Sri Lanka Consulate in Mumbai and World Trade Center(WTC) Mumbai arranged 3 webinars addressing 3 sub-sectors of printing and packaging category.
- ♦ An initiative was made by ExCo to establish SLAP Youth Forum, and the first meeting was held on Friday 28th August 2020 at SLAP premises.

#### September 2020

 Presidents Meeting with FESPA was held on 08-Sept 2020 and President of SLAP Mr. Delan Silva made a 10-minutes presentation focusing on the

impact of COVID-19 in Sri Lanka and the way SLAP members were responding.

- ♦ Sri Lanka Deputy High Commission Chennai arranged Virtual B2B meetings with Indian Importers/Manufacture in September 2020 for the supply of packaging of pharmaceutical item bags for tea products, and several printing companies participated at B2B meetings.
- ♦ A virtual seminar for the members of the SLAP was held on 26th September 2020. Member of the Executive Committee and the Chief Operating Officer of Atlas Axillia Co (Pvt) Ltd, Mr. Viraj Jayasooriya conducted the seminar focusing on the topic 'Essential foundation layer to transform your organization".

#### October 2020

- ♦ Government arranged PrintPack+Sign 2020 Virtual Exhibition in Singapore in October 2020 Virtual Exhibition in Singapore and Applications should be submitted by 19th August 2020. The details of the Virtual Exhibition will be circulated among members of SLAP.
- ♦ General Secretary of SLAP informed the Sponsors and Stallholders of a confirmation received from BMICH about the availability of BMICH on 26th, 27th and 28th of February 2021 to hold the exhibition, and requested Sponsors and Stallholders to indicate their views and consent.
- ♦ A virtual seminar for the members of the SLAP was held on 31st October 2020. Dr. Lakshmi Priya, of Head of the Department Printing Technology at Avinashilingam Institute for Women, Coimbatore conducted the seminar focusing on a topic 'Prevailing Challengers and Means to Overcome'.
- PrintPack+Sign 2020 Virtual Exhibition was arranged by Sri Lanka High Commission in Singapore from 28-30 October 2020 in collaboration Export Development Board. 16 members of SLAP participated in the exhibition.

#### November 2020

♦ In accordance with the decision taken by the Executive Committee, Sri Lanka Association of Printers (SLAP) obtained the Membership of the World Print & Communication Forum (WPCF) on 3rd November 2020.

- Memorandum of Understanding (MOU) between National Chamber of Commerce of Sri Lanka (NCCSL) and Sri Lanka Association of Printers (SLAP) was signed on 27th of November 2020, to facilitate the promotion of NCCSL initiative, from SriLanka.com online platform, among SLAP member companies.
- ♦ A virtual seminar for the members of the SLAP was held on 28th November 2020. Dr. Lakshmi Priya, of Head of the Department Printing Technology at Avinashilingam Institute for Women, Coimbatore conducted the seminar focusing on a topic 'More with Google Forms; Printers Perspective".

#### December 2020

- ♦ A virtual discussion on New Government Taxes using Zoom facility was organized by SLAP on 5th Dec 2020, providing a platform to present and discuss the issues faced by members.
- ♦ A virtual meeting using Zoom facility was held with Ports Authority on 21 Dec 2020 focusing on a topic: Resolving Exporters' Issues Current issues faced by Exporters at the Colombo Port and President of SLAP Mr. Delan Silva participated at the meeting.
- ♦ SLAP wrote to the Ministry of Finance presenting the facts affecting the printing industry and requesting the government to waive off the increase rates on CESS imposed on Ivory Back Folding Cartons & Boxboard and Self-Adhesive Sticker Paper.
- ♦ SLAP wrote to the Ministry of Finance about the exemption of import duty granted to imports on finished printed products and requested the government to impose import duty on printed products which could be produced by the local printing industry.

#### January 2021

♦ Youth Forum – 28th January 2021, was gathered based on a motivational training.

# **OPERATIONS REVIEW**

## STRATEGICAL APPROACH 2020 - 2021

President of SLAP Mr. Delan Silva embarked on a new strategical approach to enhance the scope of the activities undertaken by SLAP. The new strategical approach was launched in five main paths; Training & Development, Quality Management and Certification, Membership Services, Industry Involvement, and Specialist Services - Rebranding of SLAP.

#### 1) Training and Development

SLAP focuses on new technological developments in the printing industry, and initiatives were taken to introduce courses and degree programes related to the printing industry to facilitate the availability of professionally qualified persons for the industry. Mr. Nidesh Kulatunga was appointed as the chairman of the project. The training and development were focused on the following aspects.

- a) Identifying qualified printers: Introducing a recognition logo and certificate, which could identify qualified printers.
- Academic qualifications are a necessary qualification from a recognized training institute SLIOP / INGRIN /VTA/ NAITA/ Foreign qualification.
- Demonstrate experience and knowledge: the necessity of having an expected knowledge and experiences in related aspects of printing.
- d) Print shop minimum requirements: the necessity of establishing machine training requirements, workforce, and the available inhouse resources.
- e) Connecting with schools and SLAP Youth: the necessity of organizing seminars on packaging/printing and designing, branding, future printing methods to attract youth.
- f) Apprenticeship: the necessity to establish apprenticeships where it's needed, and give hope to get a permanent job.

## Quality Management and Certification

The SLAP launched the project to introduce quality management systems in printing companies and ExCo member Mr. Viraj Jayasooriya was appointed as chairman of the project. Brainstorming Session of ExCo members was held on 19th August 2020 at SLAP premises to discuss and formulate the plans to conduct awareness programes on Quality Management System in member companies. Mr. Viraj Jayasooriya made the presentation and explained the Quality Management System, the Japanese 5S System, and ISO 9001 Certification. It was proposed to implement a quality management process in member companies of SLAP in stages to achieve quality standardization and certification and to facilitate the enhancement of productivity, profit and globally accepted recognition. The following process would be adopted to achieve quality standards.

- a) To arrange a factory visit to provide an understanding of the Quality Management System practice in the factory.
- b) Educate and introduce 5-S process
- c) Educate and introduce ISO Certification

## 3) Membership Services

SLAP initiated the project to provide membership services to address the issues in HR and administration encountered by members. Mr. Nishantha Perera was appointed as the chairman of the project. The membership services would include the following areas and the issues faced by printers would be identified after a discussion based on the outcome, the exact nature of membership services needed would be decided.

- a) Health & Safety: Health and Safety and Working Environment and Products
- b) Human Resources: Managing the Human resource, training and overall development of the most valuable resource in the organisation.
- c) Recruitment: How to identify and recruit the correct people to the task in hand.
- d) Legal Professional Services for Members: Support required for legal issues faced in the organisation and the means of resolving such issues.
- e) Environmental: Managing and protecting the Environment by practising Environment-friendly manufacturing practices and using sustainable Raw Material

## 4) Industry Involvement

The industry involvement program was initiated to ascertain the issues encountered by the printers and suppliers of different categories, and Mr. Himal Ariyasena was appointed as the chairman of the project. As the first step, it is necessary to obtain the statistical data and the issues encountered by printers and suppliers, and categorize them as large, medium and small scale companies, based on the gathered data. The 2nd step would be to formulate the strategies to address each segment. The success of this program depends on the willingness of the companies to provide the requested data. If the printers are not willing to provide the required data, it would not be possible to develop strategies to extend benefits to the printers.

# 5) Specialist Services - Rebranding of SLAP

The Executive Committee decided to launch the program on rebranding-SLAP to bring forward the SLAP as a strong brand and gain more recognition. Mr. Udaya Hettiarchchi was appointed as the chairman of the project and he presented his proposal based on rebranding. The proposal would be implemented in 5 progressive steps; the gathering of ideas and opinions of all stakeholders; analyze all data and revisit core values, mission and strategy; creating a marketing strategy based on feedback; align all revenue-generating activities with the new identity of SLAP; networking and strategic alliance with government and private sector organizations with a new SLAP identity. A committee comprising volunteers from the ExCo was appointed to launch the project and the committee decided to formulate a questionnaire to obtain views of members, preparation of a proposal letter, obtaining the views of Past Presidents, organizing a brainstorming session, holding a meeting among members of ExCo etc.

#### 1) Ministry of Industries and Supply Chain Management

An instant licensing system for operating factories in curfew areas

A system was set up to issue immediate curfew passes to factories in areas where curfew was in place. Especially factories related to manufacturing, are considered to be essential for the operation and a system was introduced to issue immediate licenses by sending an email to the Secretary of the Ministry of Water Supply, through secretary@mws. gov.lk

#### 2) Excise Department

A meeting convened by the Ministry of Industries and Supply Chain Management and top-level government officials from Excise Department and other relevant ministries attended the meeting to discuss the constraints encountered by importers of solvents.

# a) The long delay in procedures to import and clearing of Solvents

SLAP informed that a long delay exists at present regarding importing and clearing of solvents, and the delays affect the production process adversely. Excise Department agreed to propose a smooth online system to reduce the delays.

# b) A substantial amount of certificates involved in obtaining an annual licence

SLAP informed that importers have to submit a substantial amount of certificates such as environment-related certificates, fire prevention certificates etc. to obtain the annual licence. Excise Department agreed to propose a system to submit certain certificates only once, as well as to provide a grace period of few months when a time gap exists between the duration of the validity of the certificates and date of invoice.

#### Delays taking place in obtaining certificates in the entire process of importing, clearing and using of solvents

Long delays taking place in obtaining certificates in the entire process of importing, clearing and using of solvents, as it was necessary to visit Divisional & District Offices of the department. Excise Department agreed to a system to issue certificates only through OIC of Divisional Office and the annual licence from the head Office

#### d) Adding Britten Compound to Solvents

There was a necessity of adding Britten Compound to solvents to prevent it using as Alcohol and this has affected the purity of the solvent. Excise Department informed that such requirement is not required at present as this requirement does not exist since 2018.

# e) Nonexistence of Separate HS Code for Varnishes Used in Printing

Varnishes used in the printing industry are classified into two HS codes 32.08 for Solvent-based varnishes (like UV varnish) and 32.09 for Water-based Varnishes, and separate HS Code does not exist for varnishes used in printing and SLAP presented the following facts.

- ♦ 32.08 Paints and varnishes (including enamels) based on synthetic polymers or chemically modified natural polymers, dispersed or dissolved in a non-aqueous medium; solutions
- ♦ 32.09- Paints and varnishes (including enamels and lacquers) based on synthetic polymers or chemically modified natural polymers, dispersed or dissolved in an aqueous medium.

HS Codes are paint-oriented classifications, which are not appropriate for varnishes used in printing. Since the intended purpose and the application process differ in the case of varnishes used in printing, and the existing HS Codes are paint-oriented classifications it is appropriate to incorporate a separate HS Code for varnishes used in printing. It was decided that SLAP should send the appropriate request in writing.

# 3) Ministry of Finance, Economy and Policy Development / Customs

#### a) Extension of Timelines for Taxes and Returns:

SLAP requested the government to defer annual income tax payments and income return submission till 31st March 2021. SLAP also, requested that the VAT returns submission timeline should be extended by three months for the quarter ending March 2020,

June 2020, and September 2020. In reality, most of the orders are on credit basis, and payments are received much later. Since the credit-collections are an acute problem in the present context, SLAP requested the relief on payment of VAT.

# b) Importers under Temporary Import & Export Processing Scheme (TIEP)

Imports and Exports (Control) Regulations No. 3 of 2020 promulgated by the Minister of Finance, Economic and Policy Development on 30th June 2020, stipulated that the importer, who imports goods for process and supplies such goods (indirect exporter) to another exporter, required to submit Goods Received Note (GRN) within 14 days from the date of Customs clearance of goods to the Sri Lanka Customs. If such importer (indirect exporter) fails to submit such GRN within the stipulated period, the Sri Lanka Customs shall notify the same to the Controller General of Imports and Exports, and such importer (indirect exporter) shall be disqualified to import goods for process and supplies goods to any exporter thereafter.

SLAP wrote to the Secretary, Ministry of Finance, Economy and Policy Development and presented the practical constraints faced by such importers under Temporary Import & Export Processing Scheme (TIEP) to comply with instructions contain in the promulgated regulations. Sri Lanka Association of Printers (SLAP), appealed to the Secretary to consider the holistic view and make the necessary amendments to the Imports and Exports (Control) Regulations No. 3 of 2020. SLAP also kindly requested the ministry to liaise with SLAP, during the drafting process of the regulation, to submit our views to facilitate the smooth functioning of the entire operational process of export-related printing and packaging.

# c) Request to Reconsider Import Duty on Paper and paperboard-HS Codes 48:10

HS Code: 481013 - Reels (Art Paper)

HS Code: 481019 - Sheets

HS Code: 481029 - Art Board, Sheets and Reels

(Art Board)

SLAP presented to the ministry that the imposing of the 15% tax would increase the production cost and the retail pricing, where the end-user will have to bear the additional cost incurred. The printers in Sri Lanka have been producing education supplements, which support the majority of students in Sri Lanka, enhancing their knowledge. Similarly, the increased production cost would adversely affect the competitive advantage of print exports, including the potential exporters of SME sector. Hence, SLAP requested to reconsider the import duty and support the publishers/education/export system, by reverting to the previous tax structure, prevailed before the budget.

# d) Request to Waive-off CESS Imposed on Paper and Paperboard

HS Code: 48102900 - Ivory Back Folding Cartons & Boxboard

HS Code: 48114191 - Self-Adhesive Sticker Paner

SLAP informed the Ministry that CESS has been increased from 5% to 20% respectively in the 2021 budget and such increases adversely affect the local printing industry. Hence SLAP) requested the ministry to reconsider the decision and waive-off the CESS imposed on indicated raw materials to facilitate the safeguarding of local printers, who are already facing severe financial burdens in the existing COVID-19 related hardships.

## e) Request to Impose of Import Duty on Finished Print Products

SLAP presented to the ministry that several concessions have been granted by the 2021 budget to the importers of finished print-products, either through total waive-off or decreasing general import duty, adversely affecting the local printers. SLAP requested the ministry to impose import duty on these printed materials.

#### 4) Export Development Board (EDB)

Export Development Board initiated an export promotion program to promote Sri Lankan print products in coordination with Sri Lankan High Commissions in Bangladesh, Chennai & Mumbai in India, and Singapore. The following table contains the responses received from printing and packaging companies in Sri Lanka.

# COLLABORATION WITH GOVERNMENT AUTHORITIES

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HS Code	Material Pr	esent Status	Proposed Action
48102900	Ivory Back Folding 5% C Cartons & Boxboard impose		Waive-off CESS of 5%
48114191	Self-Adhesive Sticker CESS Paper 10% to		Waive off CESS of 20%

HS Code	Material	Present Status	Proposed Action
48202000	Excise Books	General import duty reduced from 15% to 10%	Increase the import duty to 35%, as it adversely affects local producers
49011000	Printed material	No import duty imposed	Increase the import duty to 35%, as it adversely affects local producers
49019910	Printed books	No import duty imposed for all printed books, though several types are non-educational.	Increase the import duty to 35%., as it adversely affects local printers and publishers. Exempt only the education-related books
49019920	Printed telephone & directories	No import duty imposed	Increase the import duty to 35%, as all these printed material could be produced locally. Duty exemptions adversely affect local printers and publishers
49019990	Other		
49030000	Children's picture, drawing or books.	No import duty imposed	Increase the import duty to 35%, as all these printed material could be produced locally. Duty exemptions adversely affect local printers and publishers
49030000	Children's picture, drawing or books.	No import duty imposed	Increase the import duty to 35%, as all these printed material could be produced locally. Duty exemptions adversely affect local printers and publishers
49040010	Book form		
49040090	Other		
49111010	Calendars in book form	No import duty imposed	Impose import duty to 35%. These printed materials could be produced locally.

#### 4) Export Development Board (EDB)

Export Development Board initiated an export promotion program to promote Sri Lankan print products in coordination with Sri Lankan High Commissions in Bangladesh, Chennai & Mumbai in India, and Singapore. The following table contains the responses received from printing and packaging companies in Sri Lanka.

Event	Focused Area	Circulation & Requested Information	No. of Members Responded
Sri Lanka High Commission in Dhaka, Bangladesh	Promote Sri Lankan printers to the Bangladesh market through niche markets such as  • advance and security printing, and • RMG sector labels and stickers	Email circulated to all General Members and requested the Company Profile	09 Companies
Sri Lanka Deputy High Commission Chennai. Virtual B2B meeting with the Indian importers/ manufactures	Potential demand exists for supplying either  Raw materials or  Bags for cement and tea products.	Circulated to all General Members and requested the Company Profile & Application	07 Companies
Sri Lanka Consulate in Mumbai. World Trade Center(WTC) Mumbai organize 3 webinars	Focused areas of 3 Webinars  ◆ Packaging companies in Maharashtre, Gujarat & Goa.  ◆ Fast Moving Consumer Goods (FMCG) Companies  ◆ Pharmaceutical Companies	Circulated to all General Members and requested the Company Profile & Application	09 Companies
Sri Lanka High Commission in Singapore.  Live virtual platform at Print Pack+Sign 2020 Virtual Exhibition in Singapore -28th 30th October 2020.  Virtual Pavilion cost will be borne by the government	<ul> <li>◆ Promote Sri Lankan Printing Services in Singapore and Asia.</li> <li>◆ Strengthen business contacts with potential printing buyers.</li> <li>◆ Create a brand image for the country for Printing and capabilities of Sri Lankan Printing companies.</li> <li>◆ Assist Sri Lankan SME printing companies in reaching investors &amp; businesses</li> </ul>	Circulated all General and Associate Members and requested to submit the Application directly to EDB	15 Companies
Sri Lanka High Commission in Singapore made arrangements to provide E-commerce platforms and arrange virtual B2B meeting after identifying suitable companies.	◆ EDB requested SLAP to inform only educational & stationery manufacturers information.	Circulated to Educational & Stationery manufacturers as instructed by EDB and requested to submit the contact details.	04 Companies

# COLLABORATION WITH FOREIGN PROFESSIONAL ENTITIES

#### 1) FESPA - Federation of European Screen Printers Associations

#### a) Presidents Meeting of FESPA

Presidents' Meeting with FESPA was held on 08 Sept 2020 and President of SLAP Mr. Delan Silva made a 10-minutes presentation focusing the impact of COVID-19 in Sri Lanka and the way SLAP members are responding.

#### b) FESPA granted SLAP to access 'Club FESPA Online'

SLAP was granted permission to access the FESPA website 'Club FESPA Online' (CFO) platform. The website contains many significant articles and research data related to the printing industry in the local, regional and global context as well as new technological developments taking place in the industry. Similarly, SLAP was permitted to download articles and guidelines published in the 'Club FESPA Online' website and publish them in Sri Lanka Print Magazine.

#### c) FESPA Virtual Global Summit - 20th & 21st January 2021

FESPA organized a Virtual Global Summit on 20th & 21st January 2021. FESPA has extended an invitation to 05 members of SLAP to participate at the Virtual Global Summit. This exclusive live event would focus on key aspects of business management affecting Graphic wide format printers and focused areas include the following key aspects.

- Getting the most from your Team Human Capital, remote working, training, and fostering a culture based on trust and inclusion.
- ♦ Customer Engagement Add value to your customer relationships by taking on more tasks, build loyalty, and increase revenue.
- Décor, Fashion & Interior Design, Home, Hotel & Retail What's trending and how to get on board.
- ♦ Web-to-Print & E-commerce Harnessing the opportunities of B2C when B2B has been your principal focus.
- Net Zero Carbon reduction for wide-format print businesses.
   The advantages of being a leader and not a follower.
- How Brands see the future of bricks and mortar retail and what they expect from their supply chain

# 2) World Print & Communication Forum (WPCF)

World Print & Communication Forum invited SLAP to become a member of this Global Forum. WPCF waived off the first-year subscription and offered a 50% discount on the next year annual subscription. SLAP grabbed the opportunity and obtained the membership on 3rd November 2020.

The main benefit of the WPCF is the contact with other world-wide printing associations and the exchange on topics such as environment, campaigns to promote print or to attract young people to our sector and knowledge on the economic development of printing industry in the member countries. Particularly the exchange on how to tackle the challenges the printing industry is facing. WPCF publish an Annual Economic Report and also maintain a list of printing industry associations world-wide. Both documents are freely available to members and provide a large amount of statistical data related to the printing industry in all member entities. The next meeting WPCF is scheduled to take place in Stockholm, Sweden, at the end of May 2021.

# COLLABORATION WITH LOCAL PROFESSIONAL ENTITIES

#### 1) MARCOM COLLECTIVE

The MarCom Collective is a group of professionals in the Marketing and Communication industry that has come together to form a collective voice for the industry, and Printing Industry identified as one of the 12 categories of advertising & advertising Services. MarCom Collective launched a survey to obtain data to estimate the overall value of the industry, including printing. This information was collected to engage the government and to highlight the plight of the industry and request for relief. MARCOM collective prepared the report related to the marketing communication industries and presented the report to the Prime Minister and there would be relief on Income Tax for the taxes paid by printers for marketing communication materials.

#### 2) Employers' Federation of Ceylon (EFC)

Memorandum of Understanding (MOU) between Employers' Federation of Ceylon (EFC) and Sri Lanka Association of Printers (SLAP) was signed on 14th day of August 2020, bringing mutual benefits to both EFC and SLAP. The purpose of this MOU is to form an alliance between the Parties to network and promote good employment practices among the employers representing the printing community of Sri Lanka, consistent with the Labour Laws of the country and the Core Labour Standards of the ILO which will facilitate better employer-employee relations. The areas of cooperation between the parties will include;

- a) Exchange of best practices and promotion thereof among the employers in the membership of SLAP.
- Cooperation concerning training and research in the areas of Labour Law, Industrial Relations and Human Resource Management.
- c) Facilitating/organizing/hosting of relevant program for the employers in the membership of the SLAP to achieve intended tasks.
- d) The EFC in collaboration with SLAP would conduct training in Labour Laws, Industrial Relations, Human Resource Management, Occupational Safety and Health, Green Jobs, Productivity and ICT Training for employers in the SLAP membership.
- e) Joint awareness-building program on employment, employability, entrepreneurship and other related topics for the local communities.
- f) Provide opportunities for SLAP to attend the periodic meetings of Affiliated Associations convened by the EFC and utilize the opportunity to raise issues/concerns about the printing industry so that the EFC could lobby those issues with the Government in its capacity as the national employers' organization of the country.

#### National Chamber of Commerce of Sri Lanka (NCCSL)

Memorandum of Understanding (MOU) between National Chamber of Commerce of Sri Lanka (NCCSL) and Sri Lanka Association of Printers (SLAP) was signed on 27th of November 2020, to facilitate the promotion of the NCCSL initiative. from srilanka. com online platform, among SLAP member companies. SLAP members will have the opportunity to feature their products and services and receive other special benefits on this platform which operates as an online B2B marketplace for Sri Lankan companies to promote their products and services to global buyers. From srilanka.com is Sri Lanka's one-stop online destination to source all Sri Lankan made products and services. The platform will host thousands of Sri Lankan manufacturers and service providers, very soon enticing millions of global business buvers. Mr. Peter Deckker. General Secretary SLAP, Mr. Delan Silva, President SLAP, Mr. Asela De Livera, President NCCSL and Mr. Chamika Godamanna, Sub-Committee Chairman NCCSL were present at the signing the MOU.

#### 4) Sri Lanka Institute of Packaging (SLIP)

Sri Lanka Institute of Packaging (SLIP) extended an invitation to Sri Lanka Association of Printers (SLAP) to join hands to hold Sri Lanka Print 2020 Exhibition & LANKAPACK 2020 on 8th, 9th & 10th of October 2020. Representatives of SLAP and SLIP discussed to ascertain the possibility of organising a joint exhibition and subsequently the Executive Committee of SLAP decided to obtain the views of sponsors and stallholders of Sri Lanka Print Exhibition regarding the joint exhibition. Some sponsors and stallholders consented to the concept of having a joint exhibition whilst some had reservations about the benefits of a joint exhibition to the SLAP membership. Almost all the sponsors and stallholders were not in favour of the dates - 8th, 9th & 10th of October 2020.

## SRI LANKA PRINT EXHIBITION AND TRADE FAIR 2020/ 2021

Due to the prevailing Covid situation globally, the Exhibition was postponed to next year 2022 with indefinite dates. Since the postponement of the Sri Lanka Print Exhibition, SLAP had been in constant touch with BMICH and the management of BMICH confirmed the availability of BMICH on 26th, 27th and 28th of February 2021 (Friday, Saturday & Sunday) to hold the exhibition. Executive Committee of SLAP decided the views and the consent of the sponsors and stallholders should be ascertained before taking the final decision. Hence SLAP wrote to all sponsors and stallholders, requesting them to indicate their concurrence to hold the Exhibition on 26th, 27th and 28th of February 2021. Most of them responded and some opted not to respond. A great majority of sponsors and stallholders were not in favor of holding the exhibition in February without a clear idea of the situation that would prevail in February 2021. Hence the Executive Committee decided to reassess the situation in January 2021 and decide on the possible dates to hold the exhibition.

General Secretary Mr. Peter Deckker informed the ExCo that the letters were emailed to all the sponsors and stallholders requesting them to indicate their views regarding suitable new dates of 26th, 27th & 28th of February 2020. To hold the Exhibition. Presenting the details of the responses, he reported that he received the following

Agreed to the dates = 21%

Not agreed to the dates = 33%

Unable to decide now = 30%

Not responded = 15%

Due to the Covid 19 pandemics situation globally, during the 08th Executive Committee Meeting, after taking into consideration of the views by the committee, President declared the exhibition is postponed to next year 2022.

#### Breakfast with CEO

# Jan 2021 March 2021 Breakfast with CEO

Breakfast with CEO forum, was organized at Hilton Colombo on 17th February 2021 with the motive to gather the leaders in the Printing industry under one shelter to find avenues to establish standards.

#### **Breakfast with CEO 02**

Breakfast with CEO 02 was organized at Hilton on 26th March 2021. Representatives from Sri Lanka Export Development Board were present to address industry concerns and to explain their services provided by them for the industry.

# SLAP YOUTH FORUM

An initiative was made by the Executive Committee of SLAP to establish SLAP Youth Forum. The first meeting of SLAP Youth was held on Friday 28th August 2020 at SLAP premises and 20 persons their youth attended the meeting. Mr. Isuru Abeywickrama was appointed as the coordinator of the SLAP youth with the unanimous consent of the participants. The members, who were present at the meeting agreed to launch the following three projects.

- a) Revenue generation for SLAP Youth
- b) Standardizations in the printing industry
- c) Training needs of the printing industry

The SLAP, 'Youth Forum' gathered for the year 2021 in January, with the guidance of the Executive Committee. The forum began with a highly motivational speech "EVERY ACTION IS A DECISION, EVERY INTERACTION IS A NEGOTITATION' delivered by Dr. Errol Wirasinghe. "Quality Standardization" presentation was conducted by Executive Member Mr. Viraj Jayasooriya Director /COO of Atlas Axillia. He covered the quality & standardization in printing and invited the youth to visit the Atlas, factory during the month of March 2021 to understand the printing process.







We are glad to inform you that the Factory visit to Atlas Axillia organized by SLAP youth have been highly successful and were well received by the youth of all parts of the Industry . The training has no doubt added value to the industry and all these would not have been a reality if not for the generous patronage of our valued youth members.

# Memberships

- 1. Sri Lanka Association of Printers is the authoritative body of the Employee Federation of Ceylon, Sri Lanka, representing the interests of the printing community in Sri Lanka
- 2. Member of the Export Development Board (EDB) Steering Committee

  SIMPLIFICATION OF EXISTING LAWS requested SLAP to share the identified regulatory issues faced by exporting member companies & propose the amendments or new regulations with justifications. We have submitted the information.
- 3. Representative of the Vocational Training Authority of Sri Lanka
- 4. Ex-Officio Member of the Board of Directors of the Sri Lanka institute of Printing until 31.12.2022
- 5. Member of Marcom
- 6. Partnered with All India Federation of Master Printers
- 7. Chairman of the Export Print Committee
- 9. Member of Ministry of Education
- 10. World Print and Communication Forum
- S LAP FOR THE GOVERNING BODY OF SRI LANKA INSTITUTE

#### OF PACKAGING

The Council of Management appointed Sri Lanka Association of Printing

to serve in the Governing Body of Sri Lanka Institute of Packaging, starting from March 2021.

The Gov<mark>erning Body of Sri Lanka Institute of Packaging is the advisory body on policy making decisions for all activities of the Institute.</mark>

# Virtual Seminars

Virtual Seminars utilizing Zoom online facility organized by SLAP have been highly successful and the seminars were well received by the printers of all parts of the country. The training has no doubt added value to the industry and enhance the subject knowledge of owners as well as staff of the organisation, SLAP organised several such virtual seminars for the benefit of all members

- a) The 1st virtual seminar of for the members of the SLAP was held on 20th May2020 and Mr.Kanishka weerasinghe He is working with The Employers Federation of ceylon conducted the seminar.
- b) The 2nd virtual seminar of 2020-2021 for the members of the SLAP was held on 25th July 2020 and Mr. Mahesh Yogarajan, a well-known Financial Consultant with 17 years' experience working with local and international companies, conducted the seminar focusing on Financial Management aspect. The members who participated in the seminar were enlightened about the financial aspect of management, on which they possessed little knowledge. Comments made by the participants after the session acknowledged the valuable knowledge they gained from the session and extended their appreciation to SLAP.
- c) The 3nd virtual seminar for the members of the SLAP was held on 22nd August 2020 and Mr. Adrian Ferdinand conducted the seminar focusing on a topic 'Price Vs Quality – Negotiation Skills'. The seminar was conducted in both English and Sinhala languages and the participants were enlightened with the process involved in negotiations. The session also included a practical approach and the participants were provided with the opportunity to come out with their negotiation skills.
- d) The 4th virtual seminar for the members of the SLAP was held Saturday 20th June 2020 and Mr. Madawa Thenura conducted the seminar focusing on a topic Marketing strategy. Seminar sponsored by Ninehearts
- e) The 5th virtual seminar for the members of the SLAP was held on 26th September 2020. Member of the Executive Committee and the Chief Operating Officer of Atlas Axillia Co (Pvt) Ltd, Mr. Viraj Jayasooriya conducted the seminar focusing on a topic 'Essential foundation layer to transform your organization". During the discussion, the participants were enlightened on how to increase the profit without increasing the selling price and the necessity of enhancing productivity.
- f) A 6th virtual seminar for members of SLAP was held on 31st October 2020. Dr. Lakshmi Priya, of Head of the Department Printing Technology at Avinashilingam Institute for Women, Coimbatore conducted the seminar focusing on a topic 'Prevailing Challengers and Means to Overcome". and there were over 50 participants at the seminar. Mr. Prathab Naidu stated that it was a good seminar, which focused on the importance of innovation in printing and preparation and utilization of Google Forms to share information.

- g) A 7th virtual seminar for the members of the SLAP was held on 28th November 2020. Dr. Lakshmi Priya, of Head of the Department Printing Technology at Avinashilingam Institute for Women, Coimbatore conducted the seminar focusing on a topic 'More with Google Forms; Printers Perspective'. During the discussion, the participants were enlightened on how to access the google forms, create a person's google form and analysis of collected data
- h) A seminar on the topic "THINK" was conducted by SLAP using Zoom technology on 26th September 2021 which was attended by 60 participants. The participants found it to be very informative and interactive. Everyone anticipated more seminars of this nature in the future.
- i) An online seminar via Zoom technology was held on 29th May 2021 on the topic; "How to survive the pandemic" hosted by speakers Prof.DrRajandrakumar Anayath, Prof. Kamal Chopra, Mr. Dayaker Reddy and Mr. Mahesh Yogarajar. The seminar was attended by more than 75 participants successfully and as per the attendees the seminar was found to be very interesting and informative.
- j) An online seminar via Zoom technology was held on 4th February 2021 on the topic; "Hr/Health and safety hosted by speakers Mr.Gamini Jayawardana, Mr. Darryl Antony and Mr.Chaaminda Rathnayaka. The seminar was attended by more than 75 participants successfully and as per the attendees the seminar was found to be very interesting and informative.

# Sri Lanka Print Exhibition and Trade Fair Launch 2020







# **Judgers in Evaluation**











# **Felicitation Dinner to Judges**







# The Sri Lanka Print Excellence Awards















The Sri Lanka Print Excellence Awards 2020, organised by Sri Lanka Association of Printers (SLAP) is one of the highly anticipated event of Printing Industry in Sri Lanka. The Sri Lanka Print Excellence Awards Ceremony was held on 14th March 2020 at the Main Conference Hall of Bandaranaike Memorial International Conference Hall (BMICH). The Government Printer - Ms. Gangani Liyanage graced the Awards Ceremony as the Chief Guest, and Past Presidents of SLAP graced the Ceremony as Guests of Honour. An open invitation was extended to all the printers as well as the staff of member-organisations, and unrestricted free entry was provided to all the participants.

The Sri Lanka Print Excellence Awards 2020 attracted over 850 entries. The awards consisted of 26 categories, and a new category



'Innovation' was introduced in addition to the existing categories. The Judging Process of Sri Lanka Print Excellence Awards 2020 held on 2nd and 3rd of March 2020 at Sri Lanka Association of Printers, premises and three international judges assessed the print products. The panel of judges included Prof. (Dr.) Rajendrakumar Anayath, Vice-Chancellor of Deenbandhu Chhotu Ram University of Science and Technology, Mr. John Leo, and Mr. Vijay Pareek who possessed extensive experience in the printing industry in Asia. The judging process consisted of three rounds to select the winners in each category. The Sri Lanka Print Awards 2020 consisted of awards in 26 categories. Gold, Silver and Bronze awards were presented to the winners in each category. The short video clips of the award-winning print product of Gold-Winners were displayed on the giant LED screen at the stage. Softwave Printing and Packaging (Pvt) Ltd won the 'Master Printer Award', and the award was presented by Government Printer Ms. Gangani Liyanage.

# Gampaha Seminar

The regional seminar organised by Sri Lanka Association of Printers (SLAP) to educate, develop and encourage printers in Small and Medium Enterprises categories held on Saturday, 15th February 2020, at "Saketha Medura Hotel", Gampaha. The seminar was a huge success and over 60 printers in medium and small enterprise categories, in Gampaha district attended the seminar. The seminar consisted of four sessions. Mr. Arjuna Manamperi - the Vice President of Organization of Professional Associations of Sri Lanka, delivered a lecture on 'opportunities available for skill development in the printing sector'. This lecture was followed by a presentation by Mr Sisira Baranage, the Chief Executive Officer, of Sri Lanka Institute of Printing (SLIOP), focusing the 'organisational success through positive attitudes'. Mr. Dinesh Attanayake, Export Promotion Officer at the Export Development Board, made a presentation 'how export development board could help SME in the printing sector". A lecturer focusing 'SLAP's vision-2020 providing necessary technical know-how to Sri Lankan Printers to be a world-class printer' was made by Mr. Janaka Rathnakumara, Chief Operations Officer /General Manager, Wijeya Newspapers Ltd. The seminar concluded with a Panel Discussion, which facilitated ample opportunities for the participants to present the issues faced by them to the panellists and obtain the expert comments of the issues and to improve the situation. Participants presented many issues faced by them related to waste reduction, energy-saving, and obtained the expert comments from the panel, and extended their appreciation to SLAP for organising the fruitful seminar.





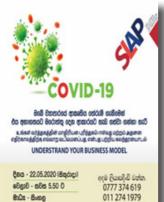
# ZOOM WEBINARS











Zoom භාවිතාකරමින් පවත්වන සම්මන්

















# Classes - Excel/Cost & Estimating











## Breakfast with CEO 1

Breakfast with CEO forum, was organized at Hilton Colombo on 17th February 2021 with the motive to gather the leaders in the Printing industry under one shelter to find avenues to establish standards, methods, empowerment, decision and negotiation making. A lecture / presentation were conducted by Prof. Errol Wirasinghe on 'Disruption and Innovation'. The most prominent 15 leaders in the industry were present at the forum to share their ideas.





















## Breakfast with CEO - 2

Breakfast with CEO 02 was organized at Hilton on 26th March 2021. Representatives from Sri Lanka Export Development Board were present to address industry concerns and to explain their services provided by them for the industry.

"The CEO breakfast meeting is a great opportunity for leaders in the industry to discuss the current challenges they all face, as well as ideas to grow the industry. In particularly I found the format where there is a key stakeholder to the industry presenting useful information was very insightful."































The 9th Annual General Meeting held on 28th January 2021 Sri Lanka Print Media Academy for the year 2021/2022 held at the SLPMA building premises and was chaired by Mr. Gratian Fernando, SLPMA President. The AGM commenced at 06:00pm. Approximately, 20 members were present, including the Executive Committee, the SLAP invitees and Past Presidents.

## New Executive Committee 2021/2022

- ♦ President Mr.Keerthi Gunawardene
- ♦ Secretary Mr. Murugesu Senthilnathan
- ♦ Treasurer Mr.J.A. Fernando
- ♦ Executive Member Ms. Dharani Weeraman
- ♦ Executive Member Mr.Veerasamy Kumaran
- ♦ Executive Member Mr.Sanjeev Mohan
- ♦ Executive Member Mr. Dinesh Kulathunga
- ♦ Executive Member Ms.Charitha Maduroshini

The new President of SLPMA Mr. Keerthi Gunawardene, stated in his address to the new committee 2020/2021, that he is looking forward to work with a team of Executive Committee who has already held numerous responsible positions to build the printing industry. And that he is willing to be a team player as always to accomplish the set goals for the year 2020/2021

# SRI LANKA PRINT MEDIA ACADEMY

09th Annual General Meeting 29th January 2021 SLPMA AUDITORIOUM









Sri Lanka Association of Printers









## Annual General Meeting Minutes - 2020 -SLAP

MINUTES OF THE 60TH ANNUAL GENERAL MEETING OF SRI LANKA ASSOCIATION OF PRINTERS HELD ON 26TH JUNE 2020 AT 4.30 P.M. AT THE PREMISES OF SRI LANKA ASSOCIATION OF PRINTERS, NO. 21, MULLERIYAWA ROAD, THALAHENA, MALABE

#### 1. Notice of meeting

The notice convening the meeting was read by the Secretary Mr. Peter Deckker.

#### 2. Messages of excuse

Mr. Peter Deckker informed that the following members had informed their inability to attend the AGM.

- Mr. Ajit de Silva DAC Graphics
- Mr. Alan Perea DIC Lanka (Pvt) Ltd

#### 3. Minutes of the 59th Annual General Meeting

The minutes of the 59th Annual General Meeting was read by General Secretary Mr. Peter Deckker. Minutes were confirmed on being proposed by Mr. Supem D Silva and seconded by Mr. Sathis Abeywickrama.

#### 4. Welcome Address by the President

Mr. Delan Silva welcomed members to the AGM. He reported that the events planned up to March 2020, including training workshops, seminars, the launch of the Sri Lanka Print 2020 and Sri Lanka Print Excellence Awards were held as per the schedule. SLAP had to postpone the Sri Lanka Print Exhibition and National Print Conference due to the outbreak of COVID-19. He also briefed about the steps taken by SLAP in collaboration with government authorities to mitigate the impact of issues faced by the printing industry due to the COVID-19. Commenting on the discussion SLAP as with government authorities at the highest level including the meeting convened by Mr. Basil Rajapksha, and virtual meetings eld wit Sri Lankan missions in foreign countries, he reported that the meetings were highly successful and the government authorities indicated consent to most of the proposals presented by SLAP.

On invitation from the President, the Treasurer presented to the members, about the details of the discussion SLAP had with the Sri Lankan High Commission in several foreign countries and explained steps taken to promote the print exports in those countries. He also presented proposals submitted to the government to safeguard printers and briefed about the initiatives taken by SLAP to coordinate with government authorities and present the issues faced by the printers about financial restrictions and taxes imposed by the government. Mr. Weerasamy

Kumran commenting on educational books printed in Sri Lanka stated the potential export market exists in European Countries and USA.

#### 5. Adoption of Annual Accounts

The Audited Accounts for the financial year ending 31st March 2019 were tabled. Treasurer Mr. Selvam Keethes reported that the audited accounts were circulated among the members 14 days before the AGM. He informed the members since all the financial details are available in the audited accounts e only presented a summary of the financial statements and the existing financial position of SLAP for the information of the members.

The Past Presidents Mr. Sathis Abeywickrema, Mr. Veerasamy Kumaran and Mr. Sanjeev Mohan and other members made inquiries concerning the following aspects

- a) SLPMA expenses borne by SLAP: SLAP incurring expenses for maintenance of the premises whilst the building owned by SLPMA.
- b) SLP Excellence Awards Ceremony: handling of the Awards Ceremony by the Event Management company con sisted of many flaws. LED screen malfunctioned several times and the screen remained blank for a considerable time. Hence the balance payment should not be made to the company.
- c) Scrutinise and curtail the expenses of SLAP

The Audited Accounts for the financial year ending 31st March 2019 was adopted subjected to adhering to the above-mentioned aspects, proposed by Mr. Sathis Abeywickrema and seconded by Mr. Supem D Silva. Past Presidents appreciated the good work done by Treasurer Mr. Selvam Keethes and thanked him.

#### 6. Election of office bearers for the year 2020/2021

Chairman of the Nomination Committee, Mr. Keerthi Gunawardane stated that the meeting of the Nomination Committee was held on 18th June 2020 at SLAP Secretariat, Thalahena attended by Mr. Dinesh Kulatunga (Member). Mr. Sanjeev Mohan (Member). Members of Executive Committee, Mr. Delan Silva, Mr. Ranjith Fernando, Priyanga Perera, Mr. Peter Deckker, and Mr. Dilshan Fernando had also participated at the meeting to witness the selection of members for Executive Committee of Sri Lanka Association of Printers for the year 2020/2021. The Chairman of the Committee made the following announcements.

#### Office Bearers

President: There was only one application for the Post of President, and the Nomination Committee accepted the nomination papers.

Applicant : Mr. Delan Francis Silva of Lakfoil (Pvt) Ltd

(Membership No. 769)

Proposed: Mr. Keerthi Gunawardane of Graphic Systems

(Pvt) Ltd (Membership No. 633)

Seconded: Mr. Ranjith Fernando of Sharp Graphic House

(Pvt) Ltd. (Membership No. 886)

There was only one application for the Post of First Vice President and the Nomination Committee accepted the nomination papers.

Applicant : Mr. Priyanga J. Perera of Paramount Print Pack

(Pvt) Ltd. (Membership No. 800)

Proposed: Mr. Johnny Fernando of Expo Printers (Pvt)

Ltd. (Membership No. 674)

Seconded: Mr. Veerasamy Kumaran of Otley Press (Pvt)

Ltd. (Membership No. 564)

There was only one application for the Post of 2nd Vice President. The Nomination Committee rejected the nomination paper as the nomination paper was incomplete anAd not submitted by the closing date.

Applicant: Mr. Dammikka Siriwardene of Design Logics

(Pvt) Ltd. (Membership No. 900)

There was only one application form for the Post of the General Secretary and the Nomination Committee accepted the nomination papers.

Applicant : Mr. Peter Deckker of JK Printec (Pvt) Ltd.

(Membership No. 1085)

Proposed: Mr. V. R. J. A. Ramanayake of V.G. Printers (Pvt)

Ltd. (Membership No. 1087)

Seconded: Mr. H.D. Thilakaratne of Omaro @ Finishing

Dot Com (Membership No. A 251)

There was only one application for the Post of the Treasurer and the Nomination Committee accepted the nomination papers.

Applicant : Mr. Selvam Kethees of Intag International (Pvt)

Ltd. (Membership No. A181)

Proposed: Mr. Peter Deckker of JK Printec (Pvt) Ltd.

(Membership No. 1085)

Seconded: Mr. H.D. Thilakaratne of Omaro @ Finishing

Dot Com (Membership No. A 251)

There was only one application form for the Post of Assistant Secretary and the Nomination Committee accepted the nomination papers.

Applicant : Mr. P.P.H.Janaka Rathnakumara of Wijeya

Newspapers (Membership No.807)

Proposed: Mr. K. C. Jayawardene of Sanvin (Pvt) Ltd.

(Membership No. 883)

Seconded: Mr. Sirisena Ranasinghe of Wijeya Newspapers.

(Membership No. 807)

There were no applications for the Post of Assistant Treasurer.

Nomination Committee noted that according to the Article 40 (g) of the Articles of Association of the Sri Lanka Association of Printers, in the event no names submitted by ordinary or associate membership of SLAP, the names as proposed by the Nomination Committee shall be placed before Annual General Meeting. Since there were five eligible nominations for four posts in the General Membership category, the Nomination Committee proposed to nominate one applicant from General Membership category to the vacant post, with the consent of the applicant and proposed Mr. Dilshan Fernando, to the post of Assistant Treasurer.

Mr. Dilshan Fernando, who was present to witness the nomination process, indicated his consent to the proposal. The Nomination Committee accepted the nomination papers.

Applicant : Mr. J.W. Dilshan Fernando of Nelus Offset

Printers (Pvt) Ltd. (Membership No. 543)

Proposed: Mr. Ranjith Fernando of Sharp Graphic House

(Pvt) Ltd. (Membership No. 886)

Seconded: Mr. Delan Francis Silva of Lakfoil (Pvt) Ltd.

(Membership No. 769)

Since there were no nominations to the Post of Assistant Treasurer, the Nomination Committee proposed Mr. J.W. Dilshan Fernando of Nelus Offset Printers (Pvt) Ltd to the post of Assistant Treasurer, as stipulated in the Article 40 (g) of the Articles of Association of SLAP

#### **General Membership Category**

06 applications received for 04 Posts in General Memberships category and the Nomination Committee scrutinized 05 applications received. The nomination paper of Mr. J.W. Dilshan Fernando of Nelus Offset Printers (Pvt) Ltd considered under Office Bearers Category.

Application 01: The Nomination Committee accepted the

nomination papers.

Applicant : Mr. P. H. Wasantha Kumara Bandara of

Flexiprint (Pvt) Ltd. (Membership No.809)

Proposed : Mr. U. S. Abeywickrama of Print USA (Pvt) Ltd.

(Membership No. 593)

Seconded: Mr. Naomal Fernando of JF&I Packaging (Pvt)

Ltd. (Membership No. 504)

Application 02: The Nomination Committee accepted the

nomination papers

Applicant: Mr. Nishantha A. L. Perera of Printcare PLC

(Membership No.950)

Proposed: Mr. Priyanga J. Perera of Paramount Print Pack

(Pvt) Ltd. (Membership No. 800)

Seconded: Mr. Peter Deckker of JK Printec (Pvt) Ltd.

(Membership No. 1085)

Application 03: The Nomination Committee accepted the nomination papers

Applicant : Mr. J.A.D. Viraj Kanchana Jayasooriya of Atlas Axillia Co (Pvt) Ltd. (Membership No. 773)

Proposed: Mr. Selvam Kethees of Intag International (Pvt) Ltd. (Membership No. A181)

Seconded: Mr. Dammikka Siriwardene of Design Logics (Pvt) Ltd. (Membership No. 900)

Application 04: The Nomination Committee accepted the nomination papers

Applicant: Mr. Nidesh Danushka Kulatunga of Neptune Publications (Pvt) Ltd. (Membership No. 1028)

Proposed: Mr. A.R.M. Ziyard of Star Printing and Advertising (Pvt) Ltd. (Membership No. 786)

Seconded: Mr. V. R. J. A. Ramanayake of V.G. Printers (Pvt) Ltd. (Membership No. A 1087)

Application O5: The Nomination Committee rejected the nomination paper as the nomination paper was not seconded and incomplete.

Applicant: Mr. I. R. Hrasha Gayan Gnanarathna of Thotupola, (Membership No.911)

#### **Associate Membership Category**

Application 01: The Nomination Committee accepted the nomination papers

Applicant: Mr. D.G.G Yapa of Colorcroma (Pvt) Ltd. (Membership No. A162)

Proposed: Mr. Peter Deckker of JK Printec (Pvt) Ltd. (Membership No. 1085)

Seconded: Mr. K. C. Jayawardene of Sanvin (Pvt) Ltd. (Membership No. 883)

Application 02: The Nomination Committee accepted the nomination papers

Applicant: Mr. Himal Ariyasena of Himaco (Pvt) Ltd. (Membership No. A198)

Proposed : Mr. Sanjeev Mohan of Huegins (Pvt) Ltd. (Membership No. 748)

Seconded: Ms. Dharani Weeraman of Samayawardhana Printers (Pvt) Ltd. (Membership No. 137)

Application 03: The Nomination Committee accepted the nomination papers

Applicant: Mr. Supun D. S. De Silva of Silver Circle (Pvt) Ltd. (Membership No. A 250)

Proposed: Mr. Delan Francis Silva of Lakfoil (Pvt) Ltd (Membership No. 769)

Seconded: Mr. Peter Deckker of JK Printec (Pvt) Ltd. (Membership No. 1085)

Application 04: The Nomination Committee accepted the nomination papers

Applicant: Mr. Udaya Hettiarachchi of Advance Printing Technologies (Pvt) Ltd. (Membership No.A265)

Proposed: Mr. Delan Francis Silva of Lakfoil (Pvt) Ltd. (Membership No. 769)

Seconded: Mr. Dammikka Siriwardene of Design Logics (Pvt) Ltd. (Membership No. 900)

Chairman of Nomination Committee Mr. Keerthi Gunawardane stated that since the post of 2nd Vice President is vacant, membership could propose a member for the post.

Mr. Priyanga J. Perera of Paramount Print Pack (Pvt) Ltd. (Membership No. 800) proposed that Mr. Danstan Abeyruwn (Membership No. 1011) be appointed as the 2nd Vice President and it was seconded by Mr. Veerasamy Kumaran of Otley Press (Pvt) Ltd. (Membership No. 564), and members approved the appointment.

The Chairman of the Nomination Board announced that the following members were elected to the Executive Committee at the AGM as stipulated in Article 40 (e).

#### Office Bearers of the Executive Committee

1) President : Mr. Delan Francis Silva

Lakfoil (Pvt) Ltd (No. 769)

2) 1st Vice President : Mr. Priyanga J. Perera

: Paramount Print Pack (Pvt) Ltd. (No. 800)

3) General Secretary : Mr. Peter Deckker

: JK Printec (Pvt) Ltd. (No. 1085)

4) Treasurer : Mr. Selvam Kethees

: Intag International (Pvt) Ltd. (No.

A181)

5) Assistant Secretary: Mr. P.P.H.Janaka Rathnakumara:

Wijeya Newspapers (Membership

No.807)

6) Assistant Treasurer : Mr. J.W. Dilshan Fernando

: Nelus Offset Printers (Pvt) Ltd. (No. 543)

#### General Members of the Executive Committee

7) Mr. Nishantha A. L. Perera

: Printcare PLC (No.950)

8) Mr. P. H.J. W. K. Bandara

: Flexiprint (Pvt) Ltd (No.809)

9) Mr. J.A.D. Viraj Jayasooriya

: Atlas Axillia Co (Pvt) Ltd. (Membership No. 773)

10) Mr. Nidesh Danushka Kulatunga

: Neptune Publications (Pvt) Ltd. (Membership No. 1028)

#### **Associate Members of the Executive Committee**

11) Mr. D.G.G Yapa : Colorcroma (Pvt) Ltd. (No. A162)

12) Mr. Himal Ariyasena : Himaco (Pvt) Ltd. (No. A198)

13) Mr. Supun D. S. De Silva

: Silver Circle (Pvt) Ltd. (Membership No. A 250)

14) Mr. Udaya Hettiarachchi

: Advance Printing Technologies (Pvt) Ltd. (Membership No.A265)

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#### 7. Appointment of the Auditors

Treasurer Mr. Selvam Ketees reported that the previous Auditor Mathews and Company sent a letter on a8t September 2019 informing that the company was resigning from the post on completion of the financial year 2018/2019 and requested SLAP appoint a new Auditor commencing from the financial year 2019/2020. He further reported that Executive Committee of Sri Lanka Association of Printers has approved the appointment of Kanesalingam & Company as the Auditor of Sri Lanka Association of Printers commencing from the financial year 2019/2020.

#### 8. Appointment of the Company Secretary

Ms Dinusha Dilmini Jagodage was appointed as the Company Secretary of SLAP, proposed by Mr. Anil Kariyawasam seconded by Mr. Keerthi Gunawardane.

#### 9. Motions, Resolutions & Other Suggestions

There were no motions or resolutions were received to present at the AGM.

Past Vice Presidents and other members made the following comments and suggestions.

a) Members suggested that each ExCo member needs to indicate the contributions, he has made during the previous year, when a member of ExCo applies for a post in the next year.

- b) The Articles of Association of SLPMA does not provide provisions to wind up SLPMA and the only option available te MOU between SLPMA and SLAP.
- c) Members were of the view that the Lifetime Award should continue and members expressed ideas about the criteria for the award. It was also mentioned that a Past President of SLAP who has made an exceptional contribution towards the printing industry could be the criteria. It was also suggested that the newly elected ExCo could discuss and formulate the criteria and then views of the Past Presidents and other members of SLAP could be obtained to decide on the final criteria.

#### 10. Vote of thanks

In conclusion, Mr. Peter Dekker, the General Secretary thanked all members, members of the Nomination Committee, and SLAP staff members for their generous support given to make the 60th Annual General Meeting a success.

# Annual General Meeting

♦ The 60th Annual General Meeting of the Sri Lanka Association of Printers was held on 26th June 2020 at the Premises of Sri Lanka Association of Printers, No. 21, Mulleriyawa Road, Thalahena, Malabe.







After Signing the MOU (from left): Peter Deckker, General Secretary SLAP, Delan Silva, President SLAP, Asela De Livera, President NCCSL and Chamika Godamanna, Sub-Committee Chairman NCCSL.

## ANOTHER MILESTONE BY SRI LANKA ASSOCIATION OF PRINTERS GOING GLOBAL WITH FROM SRILANKA.COM

The Sri Lanka Association of Printers (SLAP) has entered into a Memorandum of Understanding (MOU) with the National Chamber of Commerce of Sri Lanka (NCCSL) to facilitate the promotion of the NCCSL initiative, fromSriLanka. com online platform, among SLAP member companies. SLAP members will have the opportunity to feature their products and services and receive other special benefits on this platform which operates as an online B2B marketplace for Sri Lankan companies to promote their products and services to global buyers.

"This partnership is part of our vision to be the preferred partner for all printing solutions globally, paving the way towards being the Printing Hub of Asia. The EDB currently rates Printing as a very high potential export

growth sector" says, Mr. Delan Silva, President, Sri Lanka Association of Printers.

From srilanka.com is Sri Lanka's one stop online destination to source all Sri Lankan made products and services. The platform will host thousands of Lankan manufacturers and service providers, very soon enticing millions of global business buyers. "FromSriLanka.com platform is bound to make a significantly positive step in promoting foreign trade and earning valuable foreign exchange to Sri Lanka and would create a new era for Sri Lankan products and services in the Global Market" says Mr. Asela De Livera President of the National Chamber of Commerce of Sri Lanka.

The Sri Lanka Association of Printers as the apex body of the Printing Industry has a rich history spanning more than half a decade, closely working with government, local and international organizations to harness the maximum benefits for their members. The association also seeks to develop the industry introducing modern technology and processes, skill development and by providing employment opportunities particularly to the youth of the country.

The National Chamber of Commerce of Sri Lanka has been the leading source in promoting and assisting domestic small, medium & large businesses island wide giving a special emphasis to SME's, as well as foreign trade for over seven decades. 'fromSriLanka.com' will be a key part in fulfilling this objective of the Chamber.

# Sponsorship Summary

SRI LANKA PRINT MAGAZINE 2019-2020 / 2020-2021 ADVERTISES

Bhathiya Trading Co. (Pvt) Ltd.

Alliance Agencies Limited

JDC Printing Technologies (Pvt) Ltd

Ewis Peripherals (Pvt) Ltd

Metropolitan Office (Pvt) Ltd

Hayleys Imaging Solutions

R.M.S Technologies

Shalon Machinery and Services (pvt) Ltd

Graphic Equipment & Services

Silver Circle (Pvt) Ltd

DIC Lanka (Pvt) Limited

Colorcroma (Pvt) Ltd.

Advanced Printing Technologies Pvt Ltd

Gestetner of Ceylon PLC

Papyrus Papers (Pvt) Ltd.

JR International (Pvt) Ltd.

Ranpath Paper (Pvt) Ltd.

Chamara Rubber Rollers (Pvt) Ltd.

KWO Printing Needs (Pvt) Ltd

Bank of Ceylon

#### OTHER SPONSOR

Sanvin (Pvt) Ltd.

Sharp Graphic House (Pvt) Ltd.

Gunaratne Offset Ltd.

Ranpath Paper (Pvt) Ltd.

JR International (Pvt) Ltd.

Thotupola

#### SLAP 2020 EXHIBITION AND AWARDS NIGHT SPONSOR

#### **Principal Sponsor**

Konika Minolta

#### **Platinum Sponsor**

DIC Lanka (Pvt) Limited

Ranpath Paper (Pvt) Ltd.

Hayleys Imaging Solutions

KWO Printing Needs (Pvt) Ltd

#### **Gold Sponsor**

Colorcroma (Pvt) Ltd.

Metropolitan Office (Pvt) Ltd JDC Printing Technologies (Pvt) Ltd

JUDGES SPONSOR

Alliance Agencies (pvt)Ltd

SLP 2020 MEDIA SPONSOR

Wijeya Newspapers Limited Express Newspapers (Ceylon) Ltd.

STRATEGY PARTNER

School of foreign Trade & export strategy

BANKING PARTNER

H.N.B Leasing

**DIGITAL PARTNER** 

SLT Digital

GAMPAHA SEMINAR

Ewis Peripherals (Pvt) Ltd Colorcroma (Pvt) Ltd. Alliance Agencies Limited Papercom

**ZOOM SEMINAR** 

Ninehearts (Pvt) Limited

JDC Printing Technologies (Pvt) Ltd

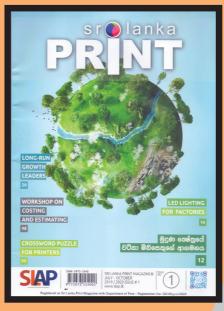
Thotupola

Breakfast with CEO 2

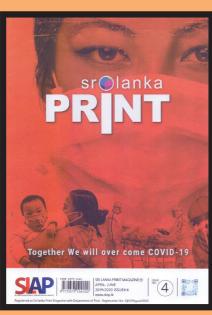
Gestetner of Ceylon PLC

# Sri Lanka Print Magazine















Ref.No.	Mem. No.	Company Name	
1	833	A C D Craphics	Ordinary Annual
2	062	A & B Graphics A & R Trading Company	Ordinary - Annual Ordinary Life
3	A 221	A P Enterprises (Pvt)Ltd	Annual - Associate
4	918	A.D Graphics	Ordinary - Annual
5	921	A.D. Graphics A.D.Printers	Ordinary - Annual
6	A 265	Advanced Printing Technologies Pvt Ltd	Annual - Associate
7	957	A.L.Printers	Ordinary - Annual
8	973	A.M.P.Print Shop (Pvt) Ltd	Ordinary Life
9	1043	Aathithya Advertising	Ordinary - Annual
10	A 240	ABC Trade & Investments (Pvt) LTd	Annual - Associate
11	1021	Adroit Graphic	Ordinary - Annual
12	A 068	AG International (Pvt) Ltd.	Associate Life
13	622	Aico (Pvt) Limited	Ordinary - Annual
14	A 185	Aitken Spence Cargo (Pvt) Ltd.	Annual - Associate
15	491	Aitken Spence Printing & Packaging (Pvt) Ltd.	Ordinary Life
16	728	Ajith Printers (Pvt) Limited	Ordinary Life
17	936	Akarsha Press	Ordinary - Annual
18	A 254	Akbar Brothers (Pvt) Ltd	Annual - Associate
19	425	Alcon Printers	Ordinary Life
20	A 039	Alliance Agencies Limited	Associate Life
21	1099	Alston Stationary (Pvt) Limited	Ordinary - Annual
22	624	Ananda Industries	Ordinary Life
23	943	Ananda Press	Ordinary Life
24	947	Ananda Press Group	Ordinary - Annual
25	1019	Andra Printers	Ordinary - Annual
26	926	Anim 8 (pvt) Ltd	Ordinary - Annual
27	A 245	Antler Ink Company (pvt) Ltd	Associate Life
28	894	Anura Printers	Ordinary - Annual
29	1031	APTVA Printers & Publishers	Ordinary - Annual
30	717	Arjuna Graphics (Pvt) Ltd.	Ordinary - Annual
31	1097	Ariya Printers	Ordinary - Annual
32	781	Ashirwada Printers & Publishers	Ordinary - Annual
33	A 196	Asian Trade Resoureces (Pvt) Ltd.	Associate Life
34	1096	Asiri Printing and Publishing Company	Ordinery -Annual
35	1057	Asiri Printers	Ordinary - Annual
36	893	Asliya Printers	Ordinary Life
37	A 141	ASR Trading Company	Annual - Associate
38	1078	Athula Paranayapa Services (Pvt) Ltd	Ordinary - Annual
39	773	Atllas Axillia Co. (Pvt) Ltd	Ordinary - Annual
40	831	Avery Dennison Lanka (Pvt) Ltd.	Ordinary - Annual
41	727	Balin & Co. (Pvt) Limited	Ordinary - Annual
42	A 078	BAM Associates (Pvt) Limited	Annual - Associate
43	A267	SML Dualplate Lanka (Pvt) Ltd	General Life

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Ref.No.	Mem. No.	Company Name	
41	A 197	Be Es En Traders	Associate Life
42	1012	Bee Design & Printing	Ordinary - Annual
43	838	Belco Offset Printers	Ordinary - Annual
44	795	Best Paper	Ordinary Life
45	1093	Best Way Marketing (Pvt) Ltd	Ordinary - Annual
46	960	Bhaarathii Pathippakam	Ordinary - Annual
47	A 050	Bhathiya Trading Co. (Pvt) Ltd.	Associate Life
48	A 206	Bimsara Graphics Systems	Annual - Associate
49	1033	Blooms Enterprises	Ordinary - Annual
50	610	Bluefin Enterprises (Pvt) Ltd.	Ordinary Life
51	596	Brilliant Printers (Pvt) Ltd.	Ordinary Life
52	814	Brownkey (Pvt) Ltd	Ordinary - Annual
53	552	Business Forms Ltd.	Ordinary Life
54	1036	C.P.P. Digital Pvt Ltd.	Ordinary - Annual
55	A 199	Camillus Publications (Pvt) Ltd.	Annual - Associate
56	A 179	Captain House	Associate Life
57	974	Care Label Industries (Pvt) Ltd	Ordinary - Annual
58	A 138	Care Packs Colombo (Pvt) Ltd.	Associate Life
59	844	Caslon Printers	Ordinary Life
60	A 257	Central Bearings & Machinery (Pvt) Ltd	Annual - Associate
61	882	Ceylon Business Appliances (Pvt) Ltd.	Ordinary - Annual
62	A 163	Ceylon Laminat	Annual - Associate
63	1007	Ceylon Newspaper (Pvt) Ltd	Ordinary - Annual
64	1040	Ceylon Pack Tech (Pvt) Ltd	Ordinary - Annual
65	688	Ceylon Shipping Lines Ltd. (Printing Div.)	Ordinary - Annual
66	A 113	Chamara Rubber Rollers (Pvt) Ltd.	Annual - Associate
67	689	Champika Printers (Pvt) Ltd	Ordinary - Annual
68	503	Champion Printers	Ordinary Life
69	705	Chandana Offset Printers	Ordinary - Annual
70	A 139	Charith Enterprises	Annual - Associate
71	972	Chathura Printers & Publishers	Ordinary - Annual
72	A 235	Christal Inks (Pvt) Ltd	Annual - Associate
73	A 013	Chroma Inks (Pvt) Ltd.	Associate Life
74	1020	Cienex Print Graphics	Ordinary - Annual
75	1046	City Graphics	Ordinary - Annual
76	739	Classic Impressions (Pvt) Ltd.	Ordinary Life
77	716	Climax Marketing Service	Ordinary - Annual
78	A 148	CMC Engineering Export GmbH	Annual - Associate
79	126	Colombo Catholic Press	Ordinary Life
80	A 162	Colorcroma (Pvt) Ltd.	Associate Life
81	850	Colour Creations (Pvt) Ltd	Ordinary - Annual

Ref.No.	Mem. No.	Company Name	
82	A 195	Colourchem (Pvt) Ltd.	Annual - Associate
83	A 054	Colt Trading Co. (Pvt) Ltd.	Annual - Associate
84	712	Commercial Printing & Packaging (Pvt) Ltd.	Ordinary Life
85	1083	Connect Printing Solution (Pvt) Ltd	Ordinary - Annual
86	551	Consolidated Enterprises	Ordinary Life
87	1003	Corporate Images (pvt) Ltd	Ordinary - Annual
88	A 166	Crimson CS (Pvt) Ltd.	Annual - Associate
89	A 055	CVS Paper Traders	Annual - Associate
90	1058	Cyan Printing Solutions (Pvt) Ltd	Ordinary - Annual
91	A 260	Cyber (PTE) Ltd	Associate Life
92	A 266	C & T Worldwide (Pvt) Ltd	Annual - Associate
93	1092	DKSH India (Pvt) Ltd (Overseas Company) Sri Lanka	Ordinary Annual
94	792	Da Vinci Computerised Lables (Pvt) Ltd	Ordinary Life
95	686	Da Vinci Digital Imaging (Pvt) Ltd.	Ordinary - Annual
96	A 001	DAC Graphics	Associate Life
97	A 258	DAG Groupage Services (Pvt) Ltd	Annual - Associate
98	448	Danny Gunasekera & Sons	Ordinary - Annual
99	1053	Dasa Printers	Ordinary - Annual
100	661	Dasis Printers (Pvt) Ltd.	Ordinary - Annual
101	A 208	Dayantha Trading Co (pvt) Ltd	Annual - Associate
102	A 159	Debug Computer Peripherals (Pvt) Ltd.	Annual - Associate
103	900	Design logics (Pvt) Ltd.	Ordinary Life
104	1026	Design Waves (Pvt) Ltd	Ordinary Life
105	A 187	Diamond Lanka Enterprises	Annual - Associate
106	967	Diaweb E Forms (pvt) Ltd	Ordinary Life
107	A 004	DIC Lanka (Pvt) Limited	Associate Life
108	668	Digiscan Printing & Packaging (Pvt) Ltd.	Ordinary - Annual
109	1000	DPJ Barcode & Label Printers (pvt) Ltd	Ordinary - Annual
110	945	Dragonfly Productions (pvt) Ltd	Ordinary - Annual
111	870	Dynamic Associates (Pvt) Ltd.	Ordinary - Annual
112	A 130	E Screen Systems (Pvt) Ltd	Annual - Associate
113	613	E.S. Sons Printers (Pvt) Ltd.	Ordinary Life
114	A 151	Easy Trading Company (Pvt) Limited	Annual - Associate
115	782	Elation Offset (Pvt) Limited	Ordinary Life
116	832	Epa Printers (Pvt) Ltd.	Ordinary Life
117	1075	Evergreen Printers	Ordinary - Annual
118	1032	Evolution	Ordinary - Annual
119	A 232	Ewis Peripherals (Pvt) Ltd	Annual - Associate
120	A 212	Excel Colour Graphics (pvt) Ltd	Associate Life
121	1002	Expo Indusrial Engineering (Pvt) Ltd	Ordinary Life
122	675	Expo Industrial Products (Pvt) Ltd.	Ordinary Life

Ref.No.	Mem. No.	Company Name	
123	674	Expo Printers (Pvt) Ltd.	Ordinary Life
124	808	Express Newspapers (Ceylon) Ltd.	Ordinary Life
125	A 017	Fast Graphics (Pvt) Ltd.	Associate Life
126	555	Fast Print Service (Pvt) Ltd.	Ordinary Life
127	037	Felix Printers Limited	Ordinary - Annual
128	1010	Fine Arts	Ordinary Life
129	A 262	Fine Papers (Pvt) Ltd	Annual - Associate
130	A 018	Fine Print	Associate Life
131	A 259	Fintek Managed Solutions (Pvt) Ltd	Annual - Associate
132	809	Flexiprint (Pvt) Ltd.	Ordinary Life
133	1088	Fusion Digital Printers (Pvt) Ltd	Ordinary - Annual
134	A 019	Foto Design	Associate Life
135	979	Galle Printers (pvt) Ltd	Ordinary Life
136	853	Gayan Industries	Ordinary - Annual
137	A 128	Gemshine Enterprises (Pvt) Ltd.	Annual - Associate
138	216	General Inks (Pvt) Limited (United Printers)	Ordinary - Annual
139	912	Gestetner of Ceylon PLC	Ordinary - Annual
140	A 261	Glan International	Annual - Associate
141	524	Globe Printing Works	Ordinary Life
142	464	Golden Arts	Ordinary Life
143	498	Golden Printers	Ordinary Life
144	652	Gowriy Printers	Ordinary - Annual
145	A 216	Graceland Enterprises	Annual - Associate
146	A 077	Graphic Equipment & Services	Associate Life
147	906	Graphic Eye Offset Printers (Pvt) Ltd	Ordinary Life
148	633	Graphic Systems (Pvt) Ltd.	Ordinary Life
149	A 129	Graphic Systems International (Pvt) Ltd.	Associate Life
150	581	Graphitec (Pvt) Limited	Ordinary - Annual
151	A 099	GTC Converters (Pvt) Ltd.	Associate Life
152	007	Gunaratne Offset Ltd.	Ordinary Life
153	233	Gunasiri Printers & Publishers (Pvt) Ltd.	Ordinary - Annual
154	736	H. A. C. Industries & Press	Ordinary Life
155	908	Harikanan Printers (Pvt) Ltd	Ordinary - Annual
156	948	Harshana Printers	Ordinary - Annual
157	A 025	Hayleys Imaging Solutions	Associate Life
158	A 211	HE - MIG Enterprises (Pvt) Ltd	Annual - Associate
159	934	Heckfort Printers (pvt) Ltd	Ordinary - Annual
160	922	Heman Graphics (pvt) Ltd	Ordinary - Annual
161	A 198	Himaco (Pvt) Ltd.	Associate Life
162	944	Hiru Printing Co.(pvt) Ltd	Ordinary - Annual
163	A 103	Hondahitha New Printers (Pvt) Ltd.	Associate Life

Ref.No.	Mem. No.	Company Name	
164	748	Huegins Graphoo (Pvt) Ltd.	Ordinary Life
165	1009	I.P.C.Printers	Ordinary - Annual
166	A 231	I.W.Trading	Annual - Associate
167	1022	Idea Press (Pvt) Ltd	Ordinary - Annual
168	1100	Imaging Design Studio	Ordinary - Annual
169	A 069	Imageline (Pvt) Limited	Associate Life
170	733	Imashi Publications	Ordinary Life
171	012	Indo Ceylon Calendar Co.	Ordinary Life
172	A 253	Mark Print Media Center	Annual - Associate
173	1087	Ino Printech (Pvt) Ltd	Ordinary - Annual
174	A 181	Intag International (Pvt) Ltd.	Annual - Associate
175	770	Intermart Printers (Pvt) Ltd.	Ordinary Life
176	374	International Printers & Stationers (Pvt) Ltd.	Ordinary Life
177	744	International Trimmings & Labels Lanka (Pvt) Ltd.	Ordinary - Annual
178	A 022	Iris Colour Graphics Ltd.	Annual - Associate
179	1042	Iscom Printers	Ordinary - Annual
180	963	J K Enterprises	Ordinary - Annual
181	1085	J K Printec (Pvt) Ltd	Ordinary - Annual
182	1067	J S Creations	Ordinary - Annual
183	961	J S U Print	Ordinary - Annual
184	965	Jam Photos (Pvt) Ltd	Ordinary - Annual
185	1059	Janaka News Printers	Ordinary - Annual
186	1034	Janaka Traders (Pvt) Ltd.	Ordinary Life
187	A 045	Javana Graphics (Pvt) Ltd.	Annual - Associate
188	A 142	Jayamanne Die Cutter Works	Annual - Associate
189	A 003	JDC Graphic Systems (Pvt) Ltd	Associate Life
190	A 002	JDC Printing Technologies (Pvt) Ltd.	Associate Life
191	592	Jesmin Print	Ordinary Life
192	504	JF & I Printers	Ordinary Life
193	810	JF Packaging (Pvt) Ltd.	Ordinary - Annual
194	A 205	JR International (Pvt) Ltd.	Associate Life
195	A 024	Jupiter Trading Co. Ltd.	Associate Life
196	567	K.V. Printers	Ordinary Life
197	670	Kalamazoo Systems PLC.	Ordinary Life
198	1062	Kaleidoscope Print and Media Solutions(Pvt) Ltd	Ordinary - Annual
199	482	Kall Kwick Print Limited	Ordinary Life
200	819	Kandy Offset Printers Ltd.	Ordinary - Annual
201	404	Karunaratne & Sons (Pvt) Ltd.	Ordinary Life
202	A 266	Konica Minolta Business Solutions Asia	
		PTE LTD - Colombo Branch	Associate Life
203	1016	Kiyoshan Ceramics	Ordinary - Annual

Ref.No.	Mem. No.	Company Name	
204	532	Kutubi Printers (Pvt) Ltd.	Ordinary - Annual
205	A 234	KWO Printing Needs (Pvt) Ltd	Annual - Associate
206	880	L N D Graphics (Pvt) Ltd.	General -Life
207	406	Lake House Printers & Publishers Ltd.	Ordinary Life
208	769	Lakfoil (Pvt) Limited	Ordinary Life
209	A 072	Laklivi UV Laminating (Pvt) Ltd	Annual - Associate
210	1015	Lakna Printers (Pvt) Ltd	Ordinary - Annual
211	382	Lakpahana Publishing House	Ordinary Life
212	A 237	Lakwan Lanka (Pvt) Ltd	Annual - Associate
213	1063	Lalanie Printers	Ordinary - Annual
214	A 123	Lanka Inks (Pvt) Limited	Associate Life
215	1082	Lanka Offset Printers	Ordinary - Annual
216	A 063	Lanka Plastic Industries (Pvt) Ltd.	Annual - Associate
217	691	Lazer Graphic (Pvt) Ltd.	Ordinary - Annual
218	1005	Leaf D Pvt Ltd	Ordinary - Annual
219	006	Leela Press (Pvt) Ltd.	Ordinary Life
220	A 046	Lidechsi (Pvt) Limited	Associate Life
221	1089	Liberty Publishers (Pvt) Ltd	Ordinary Life
222	548	Luxmi Printer	Ordinary Life
223	995	M and L Industries (pvt) Ltd	Ordinary - Annual
224	049	M.D. Gunasena & Co. (Printers) Ltd.	Ordinary - Annual
225	708	M.G. Printers (Pvt) Ltd.	Ordinary Life
226	A 105	Madhawee Pethum	Associate Life
227	752	Madhawee Printers (Pvt) Ltd.	Ordinary Life
228	703	Mahajana Printers	Ordinary Life
229	1018	Mahen Graphics and Advertising	Ordinary - Annual
230	1017	Majestic Print Solutions (Pvt) Ltd	Ordinary - Annual
231	A 227	Mapsal Trading Co. (Pvt) Ltd	Annual - Associate
232	859	Mario Printers	Ordinary - Annual
233	A 147	Master Graphics (Pvt) Limited	Associate Life
234	765	Master Guide Publication (Pvt) Ltd	Ordinary - Annual
235	192	Matara Merchants Ltd.	Ordinary - Annual
236	436	Mayfair X Press (Pvt) Ltd.	Ordinary Life
237	447	McLean / Mac Graphic (Pvt) Ltd.	Ordinary - Annual
238	150	Mercantile Printers & Stationers (Pvt) Ltd.	Ordinary - Annual
239	1024	Metropolitan Office (Pvt) Ltd	Ordinary Life
240	120	MIMA Trading	Ordinary Life
241	1037	Miraris Printers	Ordinary - Annual
242	874	Mithuru Printer	Ordinary - Annual
243	840	Moj Creations (Pvt) Ltd.	Ordinary Life
244	970	Mount Packs (pvt) Ltd	Ordinary - Annual

Ref.No.	Mem. No.	Company Name	
245	868	Multi Offset Printers	Ordinary - Annual
246	067	Multi Offset Printers	Ordinary Life
247	1027	Muthu Printers	Ordinary - Annual
248	1071	Muthukuda Printers	Ordinary - Annual
249	846	Nalaka Exercise Book Industries (Pvt) Ltd.	Ordinary - Annual
250	128	Nandhan Printers	Ordinary Life
251	851	Nanila Publication ( Pvt) Ltd.	Ordinary - Annual
252	783	Napco (Private) Limited	Ordinary - Annual
253	977	Narah Computer Forms	Ordinary Life
254	185	Negombo Printers (Pvt) Ltd.	Ordinary - Annual
255	554	Nelum Printers & Papercraft Industries	Ordinary Life
256	543	Nelus Offset Printers (Pvt) Ltd.	Ordinary Life
257	1068	Neo Graphic Solutions (Pvt) Ltd	Ordinary Life
258	924	Neo Graphics (pvt) Ltd	Ordinary - Annual
259	1028	Neptune Publications (Pvt) Ltd.	Ordinary - Annual
260	1050	Nethu Print Solutions	Ordinary - Annual
261	1055	Nethwin Printers	Ordinary - Annual
262	A 213	New General Trading	Associate Life
263	1060	Asian Printers	Ordinary - Annual
264	1081	New Srimathie Printers	Ordinary - Annual
265	549	New Uthayan Publication (Pvt) Ltd.	Ordinary Life
266	1056	Newlak Printers	Ordinary - Annual
267	A 256	Nimsara Trading	Associate-Life
268	1084	Nimthara Printers (Pvt) Ltd	Ordinary - Annual
269	A 082	Ninehearts (Pvt) Limited	Associate Life
270	925	Nippon Graphics (pvt) Ltd	Ordinary - Annual
271	768	Nirmanee Offset Printers	Ordinary - Annual
272	772	Nisaan Printers (Pvt) Ltd.	Ordinary - Annual
273	A 137	Nissico Holdings	Annual - Associate
274	845	Novelty Overseas (Pvt) Ltd.	Ordinary - Annual
275	997	Pixelprint Lanka (Pvt) Ltd	Ordinary - Annual
276	1073	Nuwana Printers	Ordinary - Annual
277	A 251	OMARO @ Finishing Dot Com.	Annual - Associate
278	584	Omni Associates (Pvt) Ltd.	Ordinary Life
279	1086	Happy Solutions (Pvt)Ltd	Ordinary - Annual
280	687	Osaka Printers	Ordinary Life
281	564	Otley Press (Pvt) Limited	Ordinary Life
282	A 190	Otley Traders	Annual - Associate
283	647	Outline Printers (Pvt) Ltd.	Ordinary - Annual
284	990	P & G Printers (pvt) Ltd	Ordinary - Annual
285	A 089	Packages Lanka (Pvt) Ltd.	Annual - Associate

Ref.No.	Mem. No.	Company Name	
286	867	Paper Point	Ordinary - Annual
287	A 012	Papercom Traders	Associate Life
288	A 186	Papernet Enterprises	Associate Life
289	A 108	Papyrus Papers (Pvt) Ltd.	Associate Life
290	904	Paragan Paper Industries	Ordinary - Annual
291	1014	Paramount Print (Pvt) Ltd.	Ordinary Life
292	800	Paramount Print Pack (Pvt) Ltd.	Ordinary Life
293	1074	Paramount Solutions (Pvt) Ltd	Ordinary - Annual
294	1044	Pawana Print Arcade	Ordinary - Annual
295	848	Perfect Digital Seperations	Ordinary - Annual
296	A 242	PIARA Paper International (Pvt) Ltd	Annual - Associate
297	628	Pioneer Offset Printers (Pvt) Ltd.	Ordinary - Annual
298	A 264	Pidilite Lanka (Pvt) Ltd	Annual - Associate
299	656	Piyasiri Printing Systems (Pvt) Ltd.	Ordinary Life
300	A 236	Piyasiri Trading Company (Pvt) Ltd	Associate Life
301	907	Piyumi Pack	Ordinary - Annual
302	1030	Prassanth Offset Printers	Ordinary Life
303	546	Premadasa Printers (Pvt) Limited	Ordinary Life
304	A 202	Press Room Graphics Supplies (Pvt) Ltd.	Associate Life
305	1091	Premier Packaging International (Pvt) Ltd	Ordinary Annual
306	339	Princely Press	Ordinary Life
307	1079	Print & Graphic Solution	Ordinary - Annual
308	682	Print & Print Graphics (Pvt) Ltd.	Ordinary - Annual
309	1048	Print Arts Service	Ordinary - Annual
310	A 233	Print Cell lanka(Pvt) Ltd	Annual - Associate
311	902	Print Finish (Pvt) Ltd.	Ordinary - Annual
312	958	Print Mass	Ordinary Life
313	1045	Print Master	Ordinary - Annual
314	1011	Print Palace Lanka	Ordinary Life
315	1023	Print Point (Pvt) Ltd	Ordinary - Annual
316	A 062	Print Tech Services	Annual - Associate
317	593	Print USA (Pvt) Limited	Ordinary - Annual
318	1004	Print Xcel (Pvt) Ltd	Ordinary Life
319	950	Printcare PLC	Ordinary Life
320	A 244	Printec Lanka (Pvt) Ltd	Annual - Associate
321	617	Printel (Pvt) Limited	Ordinary Life
322	A 011	Printer Supplies (Pvt) Ltd.	Associate Life
323	729	Print House Offset Printers (Pvt)Ltd	General -Life
324	A 247	Printicate Asia (Pvt) Ltd	Annual - Associate
325	A 134	Printing Equipment & Materials (Pvt) Ltd.	Annual - Associate
326	1029	Printkinglanka (Pvt) Ltd	Ordinary - Annual

Ref.No.	Mem. No.	Company Name	
Rei.No.	Mem. No.	Company Name	
327	917	Printline Laminating Service	Ordinary - Annual
328	710	Pubudu Printers Kandana	Ordinary - Annual
329	A 226	R.M.S Technologies	Annual - Associate
330	694	R.S. Printek (Pvt) Ltd.	Ordinary - Annual
331	1049	Rainbow Printers	Ordinary - Annual
332	028	Rajeshwari Press	Ordinary Life
333	976	Ramanayake Impression (pvt) Ltd	Ordinary - Annual
334	884	Rankan Colourscan (Pvt) Ltd.	Ordinary - Annual
335	A 070	Ranpath Paper (Pvt) Ltd.	Annual - Associate
336	644	Ransca Greeting & Printers	Ordinary - Annual
337	A 223	Regius Holdings (pvt) Ltd	Annual - Associate
338	A 064	Repro-Graphic Tec (Pvt) Ltd.	Annual - Associate
339	A 180	Reprographics (Pvt) Ltd	Annual - Associate
340	A 145	Richard Peiris Rubber Products Limited	Annual - Associate
341	A 014	Richard Trading Co. (Pvt) Ltd.	Associate Life
342	820	Rio Printing Industries	Ordinary - Annual
343	980	Roland Establishment (Pvt) Ltd.	Ordinary Life
344	1072	Rosakusuma Printers	Ordinary - Annual
345	791	Royal Printers	Ordinary - Annual
346	930	Royal Printing (pvt) Ltd	Ordinary - Annual
347	A 220	Royal Zo (Pvt) Ltd	Annual - Associate
348	A 241	Royalty MSB (Pvt) Ltd	Annual - Associate
349	614	RP Printers (Pvt) Ltd.	Ordinary - Annual
350	A 188	RRR Syndicate	Annual - Associate
351	1038	S & A Printers	Ordinary - Annual
352	700	S & S Printers (Pvt) Ltd	Ordinary - Annual
353	901	S P Trading Company	Ordinary - Annual
354	988	S.A Printers	Ordinary Life
355	1066	S.D.Wijethunga Product	Ordinary - Annual
356	A 215	S.S.Trading Company (Pvt) Ltd	Annual - Associate
357	842	Sadeepa Book Shop	Ordinary Life
358	A 008	Saifi Trading Co. Ltd	Annual - Associate
359	854	Samagi Offset	Ordinary - Annual
360	777	Samanala Paper Industries (Pvt) Ltd.	Ordinary Life
361	1039	Samara Advertising	Ordinary - Annual
362	137	Samayawardhana Printers (Pvt) Ltd.	Ordinary Life
363	933	Sammana Stationer	Ordinary Life
364	913	Samudra Printers	Ordinary - Annual
365	1090	Sanmik Printing & Packaging (Pvt) Ltd	Ordinary - Annual
366	1098	SML Dualplast Lanka (Pvt) Ltd	Ordinary - Life
367	667	Sanjana Offset - Not Continued	Ordinary - Annual

Ref.No.	Mem. No.	Company Name	
368	1080	Santhi Printers	Ordinary - Annual
369	883	Sanvin (Pvt) Ltd.	Ordinary Life
370	1041	Sarasavi Offset Printers	Ordinary - Annual
371	953	Sarasavi Publishers (pvt) Ltd	Ordinary - Annual
372	1076	Sarasi Printers	Ordinary - Annual
373	776	Saraswathi Publications	Ordinary - Annual
374	547	Sarvodaya Vishva Lekha (Pvt) Ltd	Ordinary Life
375	916	Saveco Printing & Packaging (pvt) Ltd	Ordinary - Annual
376	720	Savinda Graphic Systems (Pvt) Ltd.	Ordinary - Annual
377	866	Sayuri Printers and Publishers (Pvt) Ltd.	Ordinary - Annual
378	697	SC Associates (Pvt) Ltd	Ordinary Life
379	998	SCF Printers & Publishers	Ordinary - Annual
380	1061	Schoolmate Industries (Pvt) Ltd	Ordinary - Annual
381	991	Screenline (pvt) Ltd	Ordinary Life
382	662	Seevam Industries	Ordinary - Annual
383	1069	Serendib Lanka Printpack (Pvt) Ltd	Ordinary - Annual
384	1013	Sesatha Printers	Ordinary - Annual
385	A 252	Shaheer Graphics Machinery	Associate Life
386	989	Shalon Machinery and Services (pvt) Ltd	Ordinary Life
387	886	Sharp Graphic House (Pvt) Ltd.	Ordinary Life
388	1095	Sithma Associate (Pvt) Ltd	Ordinery -Annual
389	621	Sheela Printers (Pvt) Ltd.	Ordinary - Annual
390	707	Shore to Shore (Pvt) Ltd.	Ordinary Life
391	1052	Shuhada Offset Printers	Ordinary - Annual
392	A 250	Silver Circle (Pvt) Ltd	Associate Life
393	A 119	Sisara Printway (Pvt) Ltd.	Associate Life
394	A 005	Sithara Limited	Associate Life
395	465	Sivali Karmanthayathana (Pvt) Ltd	Ordinary Life
396	969	Smart Solutions House	Ordinary - Annual
397	690	Softwave Printing & Packaging (Pvt) Ltd.	Ordinary Life
398	785	Solara Print Impressions (Pvt) Limited	Ordinary Life
399	A 248	Sonimka Offset Plate Makers	Annual - Associate
400	1051	Sri Lanka Advertising	Ordinary - Annual
401	594	Sridevi Printers (Pvt) Ltd.	Ordinary Life
402	618	Sripali Printers	Ordinary Life
403	635	State Printing Corporation	Ordinary - Annual
404	A 243	Stermount Holdings	Annual - Associate
405	586	Sumathi Printers (Pvt) Ltd.	Ordinary - Annual
406	876	Sumithra Karunarathna Offset Printers	Ordinary - Annual
407	A 176	Sunaly Lathe & Grinding Works	Associate Life
408	A 249	Supreme Trade Lanka (Pvt) Ltd	Annual - Associate

Ref.No.	Mem. No.	Company Name	
409	749	Surindu Printers	Ordinary - Annual
410	A 183	Susara Publications (Pvt) Ltd.	Annual - Associate
411	299	Swadeshi Printers Ltd.	Ordinary Life
412	245	Swastika (Pvt) Ltd.	Ordinary Life
413	A 085	Swedish Trading Co. Ltd.	Annual - Associate
414	993	T & A Printers	Ordinary - Annual
415	1035	Talees Advertising (Pvt) Limited	Ordinary - Annual
416	949	Talent Print	Ordinary - Annual
417	713	Tars Lanka (Pvt) Ltd.	Ordinary - Annual
418	892	Team work offset	Ordinary - Annual
419	A 030	Techno Enterprises	Associate Life
420	A 255	Technotrans (Pvt) Ltd	Annual - Associate
421	981	Tele Pix Technologies (Pvt) Ltd	Ordinary - Annual
422	1064	Thara Print House	Ordinary - Annual
423	632	Tharanjee Prints	Ordinary Life
424	734	Tharindu Offset Printers	Ordinary Life
425	984	Tharindu Offset Printers	Ordinary - Annual
426	1001	Tharsa Tamil Printers	Ordinary - Annual
427	797	Thaya Printers	Ordinary Life
428	673	The Aruna Printers (Pvt) Ltd	Ordinary - Annual
429	1006	The Associated Newspapers of Ceylon Ltd	Ordinary - Annual
430	625	The Auto Printer	Ordinary Life
431	017	The Colombo Picture Palace	Ordinary Life
432	579	The Print Shop	Ordinary Life
433	911	Thotupola	Ordinary Life
434	756	Tiljay Computer Forms (Pvt) Ltd.	Ordinary - Annual
435	A 088	TinPak (Pvt) Limited	Annual - Associate
436	786	Top Printers	Ordinary - Annual
437	A 087	Toppan Forms (Colombo) Ltd.	Annual - Associate
438	793	T-Print (Pvt) Limited	Ordinary - Annual
439	738	Trans Graphics (Pvt) Ltd.	Ordinary Life
440	A 246	TSR Technologies (Pvt) Ltd	Associate Life
441	A 059	Tuffline Limited	Associate Life
442	742	Udaya Graphics (Pvt) Ltd.	Ordinary - Annual
443	550	Udheya & Co. (Pvt) Ltd.	Ordinary Life
444	499	Uni Graphics (Pvt) Ltd.	Ordinary Life
445	539	Uni Walker Packaging Limited	Ordinary Life
446	626	Unie Arts (Pvt) Limited	Ordinary - Annual
447	A 239	United Machinery (Pvt) Ltd	Annual - Associate
448	489	United Merchants Limited	Ordinary Life
449	597	Upali Printers (Pvt) Ltd.	Ordinary Life

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Ref.No.	Mem. No.	Company Name	
450	711	Upuli Offset Printers (Pvt) Ltd.	Ordinary Life
451	862	Uthayan Printers	Ordinary - Annual
452	964	Valampuri & Co	Ordinary - Annual
453	771	Vanathy Printers (Pvt) Ltd.	Ordinary - Annual
454	A 080	VG Printers (Pvt) Ltd	Ordinary Life
455	835	Vishwa Graphics (Pvt) Ltd	Ordinary - Annual
456	975	Vision Marketing & Printing (Pvt) Ltd	Ordinary - Annual
457	1065	Vista Marketing (Pvt) Ltd	Ordinary - Annual
458	959	Vivahas (Pvt) Ltd	Ordinary - Annual
459	696	VMAS Printers	Ordinary - Annual
460	889	Wasana Printers	Ordinary Life
461	735	Wasana Publishers	Ordinary Life
462	A 136	Weera Industries (Pvt) Ltd.	Associate Life
463	604	Weerodara Stationary (Pvt) Ltd.	Ordinary Life
464	184	Western Printers	Ordinary - Annual
465	787	Wide Digital Printing (Pvt) Limited	Ordinary Life
466	807	Wijeya Newspapers Limited	Ordinary Life
467	847	Wijeya Print	Ordinary - Annual
468	910	Wilkins Spence Packaging Lanka (Pvt) Ltd.	Ordinary - Annual
469	A 132	Wilton Metal Box Co. (Pvt) Ltd.	Annual - Associate
470	1094	Wraplane Pack Solutions	Ordinary - Annual
471	A 238	Y K Ventures	Annual - Associate
472	A 225	Yaseen Graphics (pvt) Ltd	Annual - Associate
473	A 224	Yassen Separation (pvt) Ltd	Annual - Associate
474	1089	Liberty Publishers (Pvt) Ltd	Ordinary- Life
475	1977	Austriya Printing (Pvt) Ltd	Ordinary -Life

# Treasure's Report



It is a privilege to present the audited financial statement for the year ended 31st March 2021 under the leadership of Mr. Delan Silva. The whole world is fighting a pandemic, this has resulted in major inconveniences to every industry and printing is no exception. Being the apex body of the Sri Lankan print industry, the association's existence relies on the stability of the print fraternity of Sri Lanka. The external environment presented great financial difficulty towards our normal operation.

Most of our members were adversely affected in means of turnover and profit while overheads kept increasing. They were further cornered due restrictions on import of raw materials, cost escalation of raw materials and lack of orders which heightened the competition. These factors negatively reflected upon our membership collection. We were left out of options as the time was not correct to exert pressure upon our members.

Added to this, the association was not able to hold much needed revenue generating projects namely the SL Print' 2020, Celebrity Ball, Cricket Carnival, Peduru Party, etc... Under normal circumstances, these events proved to be the lifeline of Association. But all these

were cut down with the dawn of Pandemic. Even, building rental incomes became nonexistent.

But, as a team we have been able to keep our heads above and swim through this difficult time. We had endured this year with great financial discipline and out of the box thinking.

Though the association was under substantial financial stress, we had not compensated on our obligation or responsibilities internally or externally. The association takes pride on its initiatives taken for the welfare of its members. We had conducted large number of online workshops, training sessions, lobbied on behalf of the industry, worked closely with government institutions to promote the industry globally, improved on the content plus quality of Print magazine and much more. Within the association, we had increased the salary of employees, paid bonuses, enhanced administrative procedures, insured our property for the first time and maintained the building in a good condition.

These were only possible due to great financial discipline and co-operation of all stakeholders. We had revisited all procedures at the associations and identified the cost drivers. Stationery, neglected maintenance, travelling, print consumables, extended paperwork, security, electricity usage, committee expenses are some examples. All these were streamlined which saved much needed cash. Employee remuneration was negotiated during only the first lockdown. CEO post was discontinued and replaced with a administrative secretary which accounted for some cost reduction. Payables were rescheduled or changed to installment terms through cohesive discussion with the relevant stakeholders. Overall the association has been placed in a well-balanced state to face its future financially.

A review of financial statements reflects that the loss has been reduced considerably compared to previous year. The loss made on 2020/21 period is Rs. 2,082,424.10 compared the loss of Rs. 8,555,395 during 2019/20. Even during the challenging period we have earned new members and the membership fee has grown by 17%. FESPA

donations have been less by 55% compared to previous year. The administrative expenses have been curtailed by 31%. Overall reduction of expenses is 33%. Profit of Rs. 1,079,569.60 has been earned on projects.

Fixed deposits have shown an increase of 7%, even under the difficult circumstances the association has not tapped into its reserves. Bank overdraft has shown a reduction by 35%. Current liabilities especially the accrued expenses have shown a significant decline. The dues from SLPMA remain unchanged at Rs. 2,269,957.64. The investment in SLPMA reads as Rs. 29 million.

The major financial obligation is the advances collected for Sri Lanka Print' 2020. But, we foresee that with favorable pandemic recovery and collection of contractual balances from stallholders the event can be held without much financial redress and the event can be made a success.

I would like to sincerely thank all our Sponsors, Advertisers, Creditors, Suppliers, Past CEO, Administrative Secretary Accountant and Staff of Sri Lanka Printers Association and the Members of our association. I wish to place my special gratitude to the auditors M/s. Kanesalingam & Co for timely visit and completion of audit under tight schedules. I pay special thanks to the EXCO members especially its President and General Secretary for their unwavering support and encouragement to me in accomplishing my task.

SELVAM KETHEES
Treasurer
Sri Lanka Association of Printers

# **Financial Statements**

## STATEMENT OF CASH FLOW

KANESALINGAM & CO. CHARTERED ACCOUNTANTS

T. Satchithananthan, F. C. A. S. P. Gajendra, F. C. A.

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E-mail: kanesalingamca@gmail.com

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#### **INDEPENDENT AUDITOR'S REPORT**

#### TO THE MEMBERS OF "SRI LANKA ASSOCIATION OF PRINTERS"

#### **Opinion**

We have audited the financial statements of **Sri Lanka Association of Printers**, which comprise the statement of financial position as at March 31, 2021, and the statement of income and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at March 31, 2021, of its financial performance and its cash flows for the year then ended in accordance with Sri Lanka Accounting Standards.

#### **Basis for Opinion**

We conducted our audit in accordance with Sri Lanka Auditing Standards (SLAuSs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by CA Sri Lanka (Code of Ethics) and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Report on Other Legal and Regulatory Requirements

As required by section 163(2) of the Companies Act No. 07 of 2007, we have obtained all the information and explanations that were required for the audit and, as far as appears from our examination, proper accounting records have been kept by the Company.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Sri Lanka Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



## NOTES TO THE FINANCIAL STATEMENTS

KANESALINGAM & CO. CHARTERED ACCOUNTANTS

**CONTINUATION SHEET** 

#### <u>Auditor's Responsibilities for the Audit of the Financial Statements</u>

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SLAuSs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SLAuSs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also;

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal controls of the Company.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit Evidence regarding the financial information of the Company to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

CHARTERED ACCOUNTANTS

03rd June 2021

Colombo - 06.



## NOTES TO THE FINANCIAL STATEMENTS [Contd...]

KANESALINGAM & CO. CHARTERED ACCOUNTANTS

**CONTINUATION SHEET** 

#### **SRI LANKA ASSOCIATION OF PRINTERS**

NO. 21, MULLERIYAWA ROAD, THALAHENA, MALABE

## STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2021

		<u>31 Mar 21</u>	<u>31 Mar 20</u>
NON CURRENT ASSETS			
Plant and Equipment	06	630,547.07	925,776
Investment in Sri Lanka Print Media Academy		29,000,000.00	29,000,000
Fixed deposits	07	9,627,009.67	8,990,121
Total Non Current Assets		39,257,556.74	38,915,897
CURRENT ASSETS			
Advances, Deposits & Other Receivables	08	5,032,578.90	6,700,781
Amount Due From Sri Lanka Print Media Academy		2,269,957.64	2,269,958
Cash and Cash Equivalents	09	307,773.51	4,790,174
Total current assets		7,610,310.05	13,760,913
Total assets		46,867,866.79	52,676,810
			_
ACCUMULATED FUND			
As at the Start of the year		11,072,590.48	19,627,985
Excess Of Income Over Expenditure		(2,082,424.10)	(8,555,395)
As at the End of the year		8,990,166.38	11,072,590
Building Fund		21,728,466.75	21,728,467
Total Funds		30,718,633.13	32,801,057
NON CURRENT LIABILITIES			
Retirement Benefit Obligation	10	491,750.00	499,000
Finance Leases	11	-	109,999
Total Non Current Liabilities		491,750.00	608,999
<u>CURRENT LIABILITIES</u>			
Advances Received	12	11,439,116.15	11,601,253
Finance Leases	11	109,999.32	81,272
Accrued Expenses	13	1,596,430.25	3,711,392
Bank Overdraft	14	2,511,937.94	3,872,836
Total Current Liabilities		15,657,483.66	19,266,753
Total Funds and Liabilities		46,867,866.79	52,676,810

The accounting policies and notes annexed form an integral part of these financial statements.

I certify that the above financial statements have been prepared in accordance with the requirements of the Companies  $Act\ No:\ 07$  of 2007.

Accountant

The Governing Board is responsible for the preparation and presentation of these financial statements.

Approved and signed for and on behalf of the Governing Board.

President

Colombo June 3, 2021 Treasurer

## NOTES TO THE FINANCIAL STATEMENTS [Contd...]

KANESALINGAM & CO. CHARTERED ACCOUNTANTS

**CONTINUATION SHEET** 

#### **SRI LANKA ASSOCIATION OF PRINTERS**

Excess Income Over Expenditure After Income Tax

NO. 21, MULLERIYAWA ROAD, THALAHENA, MALABE

INCOME STATEMENT			
FOR THE YEAR ENDED 31 MARCH 2021			
		<b>Year Ended</b>	Year Ended
		31 Mar 21	31 Mar 20
Income From Organizational Activities			
Membership Fees and Entrance Fees		1,848,500.00	1,583,500
Sponsorship and Sale of Tickets - Annual General Meeting		-	69,000
Donation			
Federation European Screen Printers Association (FESPA	)	698,827.18	1,551,759
Others		30,400.59	71,824
Interest On Fixed Deposits		636,888.26	811,535
Net Exchange Proceeds on Motor Bike & Scanner		-	55,715
Rent Income		-	4,500
Sundry Income			
Affinity Card		-	56,625
Payables Written Back		280,500.00	
Total Income From Organizational Activities		3,495,116.03	4,204,458
Income From Project Activities			
Excess of Income Over Expenditure	03	1,079,569.60	(2,808,168)
		4,574,685.63	1,396,290
Administrative Expenses	04	(5,400,233.00)	(7,856,161)
Other Operating Expenses	05	(1,256,876.73)	(2,086,524)
Loss On Disposal Of Name Board			(9,000)
Excess Of Income Over Expenditure Before Income Tax		(2,082,424.10)	(8,555,395)



(2,082,424.10) (8,555,395)

KANESALINGAM & CO. CHARTERED ACCOUNTANTS

**CONTINUATION SHEET** 

### SRI LANKA ASSOCIATION OF PRINTERS

NO. 21, MULLERIYAWA ROAD, THALAHENA, MALABE

STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31 MARCH 2021

	<b>Year Ended</b>	<b>Year Ended</b>
	31 Mar 21	31 Mar 20
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash Received on Project Activities	3,611,154.69	17,983,968
Cash Paid on Project Activities	(3,301,561.13)	(10,393,102)
Cash Received from Members & Donations	2,499,805.67	2,397,028
Cash Received from Other Income Sources	636,888.26	921,964
Cash Paid Relating to Employees	(3,326,989.64)	(4,317,692)
Cash Paid on Utility Bills & Office Expenses	(1,661,050.72)	(2,147,396)
Cash Paid on Other Expenses	(772,400.21)	(1,505,605)
Net Cash Flow from Operating Activities	(2,314,153.08)	2,939,165
<u>CASH FLOWS FROM INVESTING ACTIVITIES</u>		
Enhancement of Fixed Deposit	(636,888.26)	(791,839)
Acquisition of Plant & Equipment	(11,999.00)	(108,000)
Net Cash Flow from Investing Activities	(648,887.26)	(899,839)
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash Given to Sri Lanka Print Media Academy	-	(123,809)
Lease Rental Payments	(158,462.00)	-
Net Cash Flow from Investing Activities	(158,462.00)	(123,809)
Net Movement of Cash & Cash Equivalents	(3,121,502.34)	1,915,517
The Provenient of dush & dush Equivalents	(0)121)002101)	1,710,017
Net Cash & Bank Balances as at the Start of the Year		
Cash In Hand & Favourable Bank Balances	4,790,173.52	587,162
Bank Overdraft	(3,872,835.61)	(1,585,341)
	917,337.91	(998,179)
Net Cash & Bank Balances as at the End of the Year		
Cash In Hand & Favourable Bank Balances	307,773.51	4,790,174
Bank Overdraft	(2,511,937.94)	(3,872,836)
	(2,204,164.43)	917,338
	-	



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KANESALINGAM & CO. CHARTERED ACCOUNTANTS

**CONTINUATION SHEET** 

# SRI LANKA ASSOCIATION OF PRINTERS NO: 21, MULLERIYAWA ROAD, THALAHENA, MALABE

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2021

The liability to employees arises only on completion of five years continued service. This liability is not externally funded. The year-end provision is computed based on the number of years of service into half monthly gross salary of each employee.

The liability is not externally funded.

#### 2.6.2 Defined Contribution Plans

Employees are required by the statute to become contributory members of Employees' Provident Fund and Employees' Trust Fund. Company contributes 12% and 3% of total earnings of the employees as required by the relevant statutes to Employees' Provident Fund and Employees' Trust Fund respectively.

#### **Assets and Bases of Their Valuation**

#### 2.07 Non-Current Assets - Equipment

Equipment are measured at amortized cost. This comprises any cost directly attributable to bringing the asset to the condition necessary for it to be capable of operating in the manner intended by Management less accumulated depreciation (except for land and construction in progress) and accumulated impairment losses.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the income during the financial period in which they are incurred.

Depreciation on assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives, as follows:

Asset Category	Years
Computer and software	05
Vehicles	04
Furniture, fittings and equipment	10
Air conditioner and others	04

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Parts of an item of property, plant and equipment with a cost that is significant in relation to the total cost of the item are depreciated separately.

An asset's carrying amount is written down immediately to its recoverable amount if the assets carrying amount is greater than its estimated recoverable amount.

Gains and losses-on disposals are determined by comparing the proceeds with the carrying amount and are recognized within "Other (losses)/gains - net" in the statement of income.

When revalued assets are sold, the amounts included in other reserves are transferred to retained earrings.

KANESALINGAM & CO.

#### **CONTINUATION SHEET**



CHARTERED ACCOUNTANTS
1 .

	'		Ye	Year Ended 31 Mar 21	21	
		Sri Lanka			Sri Lanka Print	
		Print Magazine	Educational Seminars	Breakfast With CEO	Excellence Awards 2020	Total
	Note	Rs.	Rs.	Rs.	Rs.	Rs.
Income	03.1	1,411,562.50	24,000.00	187,500.00	120,654.69	1,743,717.19
Expenses	03.2	(362,230.00)	(12,000.00)	(100,000.00) 87,500.00	(189,917.59) (69,262.90)	(664,147.59) 1,079,569.60
Note - 03.1 - Income	I					
Advertisements		1,411,562.50	•		•	1,411,562.50
Entry Fee		•	24,000.00	90,000.00		114,000.00
Sponsorship			•	97,500.00	120,654.69	218,154.69
		1,411,562.50	24,000.00	187,500.00	120,654.69	1,743,717.19
Note - 03.2 - Expenses	ı					
Venue Charges, Food and Beverages			•	100,000.00	7,190.00	107,190.00
Event Management and Lecture Fees		1	12,000.00		182,727.59	194,727.59
Artwork and Design Charges		10,000.00				10,000.00
Printing, Binding and Stationery		322,425.00	1			322,425.00
Postage and Envelopes		29,805.00	•	-	-	29,805.00
		362,230.00	12,000.00	100,000.00	189,917.59	664,147.59

03. EXCESS OF INCOME OVER EXPENDITURE FROM PROJECT ACTIVITIES

NO. 21, MULLERIYAWA ROAD, THALAHENA, MALABE NOTES TO THE FINANCIAL STATEMENTS SRI LANKA ASSOCIATION OF PRINTERS

FOR THE YEAR ENDED 31 MARCH 2021

KANESALINGAM & CO. CHARTERED ACCOUNTANTS

#### **CONTINUATION SHEET**

313,263.00

251,280.00

506,555.00



CHARTERED ACCOUNTANTS

03. EXCESS OF INCOME OVER EXPENDITURE FROM PROJECT ACTIVITIES

SRI LANKA ASSOCIATION OF PRINTERS
NO. 21, MULLERIYAWA ROAD, THALAHENA, MALABE
NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2021

			Ye	Year Ended 31 Mar 20	20	
	l	Sri Lanka	1		Sri Lanka Print	
		Print Magazine	Seminars	Courses	Excellence Awards 2020	Total
	Note	Rs.	Rs.	Rs.	Rs.	Rs.
Income Expenses	03.1	1,766,062.50 (506,555.00)	300,000.00 (251,280.00)	488,000.00 (313,263.00)	1,674,000.00 (5,965,132.19)	4,228,062.50 (7,036,230.19)
•		1,259,507.50	48,720.00	174,737.00	(4,291,132.19)	(2,808,167.69)
Note - 03.1 - Income	I					
Advertisements		1,766,062.50	1		,	1,766,062.50
Entry Fee		•	300,000.00	67,500.00	1,674,000.00	2,041,500.00
Course Fee		-	-	420,500.00	-	420,500.00
		1,766,062.50	300,000.00	488,000.00	1,674,000.00	4,228,062.50
Note - 03.2 - Expenses	I					
Venue Charges, Food and Beverages		•	110,590.00	18,098.00	1,287,025.00	1,415,713.00
Event Management and Lecture Fees			75,000.00	162,500.00	3,097,700.00	3,335,200.00
Course Expenses		•	,	61,240.00	•	61,240.00
Music Band With Sounds, Backdrop and Dancers			27,000.00		1	27,000.00
Travelling and Allowances		ı	26,690.00	41,605.00	58,725.00	127,020.00
Artwork and Design Charges		40,000.00		•	477,500.00	517,500.00
Printing, Binding and Stationery		388,975.00	1	9,320.00	86,776.00	485,071.00
Photographs and Videos		ı	8,000.00	ı	•	8,000.00
Postage and Envelopes		52,580.00	4,000.00	1	•	56,580.00
Trophies					623,000.00	623,000.00
Judging Process		•	•		334,406.19	334,406.19
Others	ı	25,000.00		20,500.00		45,500.00

KANESALINGAM & CO. CHARTERED ACCOUNTANTS

**CONTINUATION SHEET** 

### SRI LANKA ASSOCIATION OF PRINTERS

NO. 21, MULLERIYAWA ROAD, THALAHENA, MALABE

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

	Year Ended <u>31 Mar 21</u>	Year Ended <u>31 Mar 20</u>
04. ADMINISTRATIVE EXPENSES		
Salaries, Wages and Allowance	2,743,210.66	3,703,432
Employees' Provident and Trust Fund	368,033.98	412,150
Bonus	90,250.00	85,500
Gratuity	(7,250.00)	119,498
Staff Medical and Welfare	103,916.00	152,755
Annual General Meeting	142,518.00	694,148
Extra Ordinary General Meeting	-	93,918
Committee Meeting and Conferences	25,474.00	64,972
Travelling and Transport	22,415.00	83,987
Security Charges	725,199.99	835,800
Telephone	172,711.08	157,777
Water	36,244.30	56,484
Electricity	161,186.40	235,674
Web Hosting, E-Mail and Domain Registration	5,000.00	74,133
Printing and Stationery	82,377.00	217,944
Postage and Stamps	25,810.00	43,365
Maintenance of Office Building and Office Equipment	159,147.32	302,608
Fuel and Maintenance of Motor Cycles	165,721.25	257,114
Cocktail Dinner Tickets	-	6,200
Depreciation	307,227.95	258,700
Insuarance	71,019.07	-
Rates	21.00	-
	5,400,233.00	7,856,161
05. OTHER OPERATING EXPENSES		
Bank Charges and Interest on Bank Overdraft	127,129.39	343,663
Sri Lanka Print Exhibition Launch Expenses	560,000.00	1,350,682
Professional Fee	7,418.00	<b>-</b> ,
Lawyer Fees	-	64,500
Auditors Remuneration	126,000.00	120,000
Secretarial Fees	82,200.00	82,887
Advertising Expenses	4,800.00	6,800
ETF Surcharge	330.75	819
Lease Interest	64,998.59	6,798
Written Off - Membership Fees and Other Receivable	135,000.00	110,375
Grants & Donations	109,000.00	-
Subscriptions	40,000.00	
	1,256,876.73	2,086,524



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KANESALINGAM & CO.

**CONTINUATION SHEET** 



CHARTERED ACCOUNTANTS

		COST		ACCUMI	JLATED DEPRECIATION	ATION	NET BOOK VALUE	<b>K VALUE</b>
	As At	Jo	As At	As At	Charge for	As At	As At	As At
Description of Asset	$01  \mathrm{Apr}  20$	Additions	31 Mar 21	$01  \mathrm{Apr}  20$	the Year	31 Mar 21	$01  \mathrm{Apr}  20$	31 Mar 21
Air Conditioner	697,868.40		697,868.40	377,035.07	110,000.00	487,035.07	320,833.33	210,833.33
Computer & Software	1,130,082.60		1,130,082.60	1,080,158.42	49,924.18	1,130,082.60	49,924.18	
Digital Recorder	21,653.63		21,653.63	18,791.68	2,165.63	20,957.31	2,861.95	696.32
Fax Machine	47,700.00		47,700.00	47,700.00		47,700.00		
Furniture & Fittings	398,796.76		398,796.76	350,667.27	39,879.68	390,546.95	48,129.49	8,249.81
Motor Bicycle - WP BAM 7820	335,000.00		335,000.00	335,000.00		335,000.00		
Motor Bicycle - WP BIN 5657	246,665.00		246,665.00	5,138.85	30,833.13	35,971.98	241,526.15	210,693.02
Name Board - Office	18,000.00		18,000.00		3,600.00	3,600.00	18,000.00	14,400.00
Office Equipment	171,273.60		171,273.60	149,226.23	17,127.36	166,353.59	22,047.37	4,920.01
Photocopy Machine	118,000.00		118,000.00	1,966.67	23,600.00	25,566.67	116,033.33	92,433.33
Printer	87,828.50		87,828.50	81,772.88	3,100.00	84,872.88	6,055.62	2,955.62
Pureit Water Purifier		11,999.00	11,999.00		1,199.90	1,199.90		10,799.10
Telephone	162,446.00		162,446.00	71,634.87	16,244.60	87,879.47	90,811.13	74,566.53
Web Server	47,767.35		47,767.35	38,213.88	9,553.47	47,767.35	9,553.47	
	3,483,081.84	11,999.00	3,495,080.84	2,557,305.82	307,227.95	2,864,533.77	925,776.02	630,547.07

NO. 21, MULLERIYAWA ROAD, THALAHENA, MALABE NOTES TO THE FINANCIAL STATEMENTS AS AT 31 MARCH 2021

06. PROPERTY, PLANT & EQUIPMENT

SRI LANKA ASSOCIATION OF PRINTERS

# KANESALINGAM & CO. CHARTERED ACCOUNTANTS

**CONTINUATION SHEET** 

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NO. 21, MULLERIYAWA ROAD, THALAHENA, MALABE
NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2021

AS AT 31 MARCH 2021			
		31 Mar 21	31 Mar 20
07. FIXED DEPOSITS			
Sampath Bank PLC - D.R. Wijewardana Mawath	a		
Account No. 2001 1097 0400		2,713,032.23	2,557,630
Account No. 2001 6511 9363		65,175.96	60,057
Account No. 2001 65141475		228,174.48	216,423
Account No. 2001 65262409		2,099,954.11	1,996,759
Account No. 2001 65885614		884,042.19	814,785
Commercial Bank of Ceylon PLC - Battaramulla			
Account No. 3290 036643		439,831.73	407,252
Account No. 3290 036644		967,629.81	895,954
Account No. 3290 039096		1,153,656.90	1,068,201
Account No. 3290 039406	_	1,075,512.26	973,061
	. <b>-</b>	9,627,009.67	8,990,121
The following deposit balances are held under l			
Account No. 2001 1097 0400 - Rs. 2,111,068			
Account No. 2001 65885614 - Rs. 594,275			
Account No. 2001 65262409 - Rs. 1,609,784	1.22 under lien		
OO ADVANCES DEDOSITS & OTHER DESERVABLE	re.		
08. ADVANCES, DEPOSITS & OTHER RECEIVABLE Advances	<u>ES</u>		
Celebrity Ball		500,000.00	720,000
SL Print Conference - Taj Samudra Hotel		25,000.00	25,000
	_	525,000.00	745,000
Other Receivables	_		
Associate Membership Fees		360,000.00	400,000
General Membership Fees		1,338,550.00	1,233,550
Sri Lanka Print Magazine		289,907.65	485,125
Award Night		-	38,410
Exhibition		(0.15)	100,000
Educational Seminars		5,000.00	5,000
Gampaha Workshop - Sponsorship		37,500.00	187,500
Advance Payment for Marketing - SL Print 2020	)	977,000.00	977,000
SL Print Exhibition Hall Advance - BMICH		1,264,190.00	1,400,000
Music Band Advance - Banquet		-	25,000
Other Receivables		15,735.00	12,000
Advance Banquet Venue		200,000.00	1,072,500
Withholding Tax on Interest	_	19,696.40	19,696
		4,507,578.90	5,955,781
	=	5,032,578.90	6,700,781
09. CASH & CASH EQUIVALENTS			
Cash at Banks			
Sampath Bank PLC - D.R. Wijewardena Mawath	a	111 (00 00	4 570 707
Current Account No: 0001 6000 4339		111,699.89	4,578,737
Commercial Bank of Ceylon PLC - Battaramulla		151 /12 62	146 412
Current Account No: 1290036640 Cash In Hand		151,412.63	146,413
Cash In Hand Cash Float			49,160
Petty Cash Float		44,660.99	15,864
1 city dash i loat	NINGA	44,000.77	13,004
	- W. 1/1 P	307,773.51	4,790,174
	(S) Panian Road.	307,773.31	1,7 70,17 1

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KANESALINGAM & CO. CHARTERED ACCOUNTANTS

**CONTINUATION SHEET** 

31 Mar 20

109,999

31 Mar 21

***					
NO. Z	1, MUL	LEKIYAWA	KUAD	, THALAHENA	, MALABE

NOTES TO THE FINANCIAL STATEMENTS
AS AT 31 MARCH 2021

10.	RETIREMENT	BENEFIT	<b>OBLIGAT</b>	IONS

).	RETIREMENT BENEFIT OBLIGATIONS
	Retirement Gratuity

Balance as at the Start of the Year	499,000.00	379,502
Provision for the Year	(7,250.00)	119,498
Balance as at the End of the Year	491,750.00	499,000

#### 11. FINANCE LEASES

#### **Assetline Leasing Company Limited**

Amount Falling Due in More Than One Year

Gross Lease Rentals Payable		
As At the Start of the Year	280,393.00	292,584
Lease Rentals Paid During the Year	(146,271.00)	(12,191)
As At the End of the Year	134,122.00	280,393
Interest In Suspense As At the Start of the Year	89.121.27	95,919

As At the Start of the Year	89,121.27	95,919
Charged During the Year	(64,998.59)	(6,798)
As At the End of the Year	24,122.68	89,121
Net Lease Rentals Payable	109,999.32	191,272
	<del></del> -	
Amount Falling Due Within One Year	109,999.32	81,272

<b>12.</b>	ADVANCE RECEIVED	

۷.	ADVANCE RECEIVED		
	Membership Fees	5,000.00	57,500
	Sri Lanka Print Magazine	98,125.00	279,575
	Celebrity Ball	7,500.00	7,500
	Directory	13,500.00	13,500
	Banquet Ticket Advance	-	190,000
	Label Category Sponsorship Fee	303,308.20	303,308
	SL Print 2020 Exhibition - Stalls & Sponsorships	10,883,370.05	10,633,370
	Entry Fee Refundable	-	16,500
	Unidentified Deposits	85,000.00	100,000
	Sundry Creditors	43,312.90	
		11,439,116.15	11,601,253

#### 13. ACCRUED EXPENSES

b. <u>Accrued Expenses</u>		
Employees' Provident and Trust Fund	79,851.00	101,430
Security	52,950.00	70,500
Water	483.11	7,371
Telephone	7,837.99	16,603
Electricity	-	56,051
Printing and Stationery	-	20,400
Auditors Remuneration	126,000.00	120,000
Professional Fee	7,000.00	-
Sri Lanka Print Magazine	-	201,625
Sri Lanka Print Award Night and Exhibition	924,784.00	2,647,623
Annual General Meeting	356,158.15	383,233
Extra Ordinary General Meeting	12,950.00	12,950
Name Board	-	18,000
Sri Lanka Print 2020 Exhibition	28,416.00	28,416
Stall Holder Meeting	-	15,000
Lease Rentals		12,191
(2A, 1/1, \2)	1,596,430.25	3,711,392

# **Our Success**

Financial Management" on Saturday, 25thJuly 2020

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Samith Livera- Felix printers

This is a great webinar session, we could be able to cover a lot of areas that we don't know and we don't touch, I kindly request to conduct this kind of webinar session in future too.

Thanuja Wijekoon-CMC Engineering Export GmbH

A clear understanding of the conference held for financial management. We wish you the strength to hold more such seminars.

Imashi- Accounts Department

I thank you for the invite extended to me.

It was marvellous and very educative.

Dr Lakshmi Priya was spellbound and the simple explanation was excellent.

Thank you and SLAP for a wonderful session conducted in spite of the Lockdown situation to fellow printers. Please continue your good work.

M O Jayah

Saturday 22/8/2020. Zoom seminar

The resource person Mr Adrian was excellent and he did a marvelous job by giving the insights to the printers on Price Vs Quality.

It was more on how to negotiate pricing with customers.

The live scenarios were super. It was very interesting and very much suited to present day context.

I hope SLAP will do this type of Zoom seminars for the benefit of printers and may extend to our packaging industry as well.

My suggestion, you may request from the printers for a scroll ad (please find out the possibility) as sponsorship.

Ousman Jayah Group Head Operations & Admin Softwave Printing and Packaging (Pvt) Ltd

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It was an educative seminar.

I like the way resource people shared their personal experience Some understanding on fine point of labour laws.

Aruna Wickramarachchi

Wijeya Newspapers Ltd

A constructive session to recollect information

Settlement of Gratuity payments for longstanding members who are yet to complete 5 years and how to word it if the company decides on such settlement and other modes of payment settlement with employees

> Sadhana Senanayake **CMC Engineering Export GmbH**

ISO standards were valuable for export.

Merwyn Gunawardena M.G.Printers(Pvt) Limited

Overall good. Useful information shared More slides with pictures to make it interesting-

> Tiljay Computer Forms (Pvt) Ltd Ruwina Tillekeratne

**Prathab** -Otlev Dear SLAP Youth members,

I like to thank Mr Viraj for welcoming us into his factory. Usually, this kind of benevolence is rare but Mr Viraj shows how a true world class organization doesn't care for petty business norms. It was truly inspiring to learn that Atlas has an exquisite employee retention rate that I have never heard of before. This goes to show how effectively they focus on the culture of capability and respect. Atlas has won many awards but the most inspiring out of them were the world class excellence award they have received from APQO(Asia Pacific Quality Organization), which isn't a small achievement. This makes them a competent contender in their relevant industry at every level. Apparently, the journey started in 2010 and they've covered vast distance due to the perseverance and commitment of their management team. I wish them more abundance and success for the future.

This event broadened the intellectual horizons of each individual who attended it. I thank SLAP team for organizing this event and a special thanks for Mr Lenard whose support makes these events possible. Looking forward to more events of this caliber.

## **Corporate Information**

### Name of the Institution

Sri Lanka Association of Printers

### Legal Form

Limited Liability Company Registered under Company ACT No.07 or 1982

## **Mailing Address**

No.21 Mulleriyawa Road Talahena Malabe, Sri Lanka

### **Bankers**

Sampath Bank Commercial Bank

## **Auditors**

Kanesalingam & co Chartered Accontants Colombo 06

### **Company Secretary**

Dinusha Jagodage.

### **Registered Office**

No.21 Mulleriyawa Road Talahena Malabe, Sri Lanka

#### Contacts

Tel-+942741979 / 2741982 E-mail - secretary@srilankaprinters.com Web -slap.lk

### Design

Thanuja Wijesiri

## Printing Sponsored by

Printcare

